

| Form 990 |
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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047 2022

| Do not enter social security numbers on this form as it may be made public. | | | | | | |
|---|----------------------------|-----------------|---|------------------------------|-------------------------------|--|
| Department of the Treasury Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information. | | | | | Open to Public Inspection | |
| | | | | SEP 30, 2023 | | |
| | Check if | | organization | D Employer identific | ation number | |
| applicable: | | | | | | |
| | Addre | GIRL | SCOUTS OF MIDDLE TENNESSEE, INC. | | | |
| | Name | | usiness as | 62-058938 | 80 | |
| F | Initial | | and street (or P.O. box if mail is not delivered to street address) Room/su | | | |
| | Final | 1522 | GRANNY WHITE PIKE | (615) 383 | | |
| L | ⊥returr termi ated | n_ | own, state or province, country, and ZIP or foreign postal code | G Gross receipts \$ | 12,430,668. | |
| | □Amer | nded NACU | VILLE, TN 37204 | H(a) Is this a group re | | |
| | _returr _Appli _tion | | nd address of principal officer: DANIELLE W. BARNES | | ? Yes X No | |
| | pend | | AS C ABOVE | H(b) Are all subordinates in | | |
| 1.1 | [ay.ey | empt status: | | | list. See instructions | |
| | Nebsi | | GSMIDTN.ORG | H(c) Group exemption | | |
| | | f organization: | | | I State of legal domicile: TN | |
| | art I | Summary | | | | |
| | 1 | | e the organization's mission or most significant activities: WE WILL S | SERVE THE NEED | OS OF GIRLS | |
| e | 1. | | SUE A GIRL SCOUT EXPERIENCE AND PROVID | | | |
| Governance | 2 | Check this box | | | | |
| /eri | 3 | | ing members of the governing body (Part VI, line 1a) | | 17 | |
| ĝ | 4 | | ependent voting members of the governing body (Part VI, line 1b) | | 17 | |
| | 5 | | of individuals employed in calendar year 2022 (Part V, line 2a) | | 164 | |
| ties | 6 | | of volunteers (estimate if necessary) | | 4565 | |
| Activities & | | | d business revenue from Part VIII, column (C), line 12 | | 0. | |
| Ac | | | business taxable income from Form 990-T, Part I, line 11 | | 0. | |
| | | Net unrelated | | Prior Year | Current Year | |
| | 8 | Contributions | and grants (Part VIII, line 1h) | 1,921,814. | 792,469. | |
| Revenue | 9 | | ce revenue (Part VIII, line 2g) | 831,104. | 916,934. | |
| ver | 10 | 0 | come (Part VIII, column (A), lines 3, 4, and 7d) | 198,279. | 253,543. | |
| Be | 11 | | (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 4,101,892. | 4,463,706. | |
| | 12 | | - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 7,053,089. | 6,426,652. | |
| | 13 | | nilar amounts paid (Part IX, column (A), lines 1-3) | 261,235. | 262,834. | |
| | 14 | | | 0. | 0. | |
| | 15 | | co or for members (Part IX, column (A), line 4) | 2,773,333. | 2,818,050. | |
| xpenses | 160 | | undraising fees (Part IX, column (A), line 11e) | 0. | 0. | |
| en | 10a | | ng expenses (Part IX, column (D), line 25) 229, 391. | | | |
| Ä | 17 | | es (Part IX, column (A), lines 11a-11d, 11f-24e) | 3,063,988. | 2,840,521. | |
| | 18 | | s. Add lines 13-17 (must equal Part IX, column (A), line 25) | 6,098,556. | 5,921,405. | |
| | 19 | | expenses. Subtract line 18 from line 12 | 954,533. | 505,247. | |
| - 2 | | Nevenue less | | Beginning of Current Year | End of Year | |
| sts c | 20 | Total assets (F | Part X Jino 16) | 8,003,139. | 8,496,624. | |
| Asse | 20 | | | 1,174,901. | 2,217,424. | |
| Net Assets or Fund Balances | 21 | | (Part X, line 26) fund balances. Subtract line 21 from line 20 | 6,828,238. | 6,279,200. | |
| | art II | | | 0,020,230. | 0,210,200. | |
| | | - | I declare that I have examined this return, including accompanying schedules and state | ments and to the hest of my | knowledge and belief it is | |
| | | | Declaration of preparer (other than officer) is based on all information of which prepa | | mowiouyo unu bolioi, it is | |
| 1100 | , 00110 | | | | | |

| Sign | Signature of officer | | | Date | | | | |
|-------------|---|-------------------|------------------------|---------------------|-----------|--|--|--|
| Here | DANIELLE W. BARNES, CEO | | | | | | | |
| | Type or print name and title | | | | | | | |
| | Print/Type preparer's name | Date | Check | PTIN | | | | |
| Paid | LAUREN MOSES | Lawren Moses, CPA | 2024.02.14 00:24:15 -0 | 5'00' self-employed | P02156583 | | | |
| Preparer | Firm's name CHERRY BEKAERT AD | | Firm's EIN 88- | 2730877 | | | | |
| Use Only | Firm's address 222 SECOND AVE, S | OUTH STE 1240 | | | | | | |
| | NASHVILLE, TN 372 | Phone no.615- | 383-6592 | | | | | |
| May the IF | May the IRS discuss this return with the preparer shown above? See instructions | | | | | | | |
| 232001 12-1 | 12-13-22 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2022) | | | | | | | |

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

| | 990 (2022) GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0589380 Page 2 |
|----|--|
| Pa | t III Statement of Program Service Accomplishments |
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO |
| | MAKE THE WORLD A BETTER PLACE. |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| - | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$5, 502, 360. including grants of \$262, 834.) (Revenue \$916, 934.) |
| | FOR OVER 100 YEARS, THE GIRL SCOUT MOVEMENT HAS BEEN CHANGING THE LIVES |
| | OF GIRLS AND IMPROVING COMMUNITIES LOCALLY AND AROUND THE WORLD. GIRLS |
| | HAVE MANY OPPORTUNITIES TO REAP THE BENEFITS OF A GIRL SCOUT |
| | EXPERIENCE. THEY MAY BELONG TO A TRADITIONAL TROOP, ATTEND SUMMER RESIDENT CAMP AND OTHER ADVENTURE PROGRAMMING ACTIVITIES OR PARTICIPATE |
| | IN SCHOOL OR COMMUNITY-BASED PROGRAMS. HOWEVER A GIRL IS EXPOSED TO |
| | THE GIRL SCOUT EXPERIENCE, SHE IS ASSURED OF WALKING AWAY WITH |
| | NEW-FOUND SKILLS, INCREASED SELF-CONFIDENCE AND AN "I CAN DO ANYTHING" |
| | ATTITUDE. |
| | |
| | ALL OF OUR PROGRAM GOALS ENCOURAGE PERSONAL GROWTH AND DEVELOPMENT, USE |
| | OF INDIVIDUAL TALENTS AND ABILITIES, DEVELOPMENT OF ETHICS AND VALUES, |
| 4b | (Code:) (Expenses \$including grants of \$) (Revenue \$) |
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| | |
| 4c | (Code:) (Expenses \$ including grants of \$) (Revenue \$) |
| 10 | |
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| | |
| 4d | Other program services (Describe on Schedule O.) |
| - | (Expenses \$ including grants of \$) (Revenue \$) Total program service expenses 5,502,360. |
| 4e | Total program service expenses 5,502,360. Form 990 (2022) |
| | |

| Form 990 (2 | | | | MIDDLE | TENNESSEE, | INC. |
|-------------|-----------------|---------|-----------|--------|------------|------|
| Part IV | Checklist of Re | equired | Schedules | | | |

| | | | Yes | No |
|-----|---|-----|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | Х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | _X_ |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | _X_ |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | _X_ |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | Х | |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | Х | |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | <u>X</u> |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | <u>X</u> |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | | | |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | _X_ |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions | 17 | | _X_ |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | <u>X</u> |
| | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

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| I UIIII | 330 | (2022) |

| | | | Yes | No |
|----------|---|------------|-----|----------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Х | <u> </u> |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | 00 | х | |
| 24.0 | Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | 23 | _A | <u> </u> |
| 248 | | | | |
| | last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete</i> | 24a | | x |
| h | Schedule K. If "No," go to line 25a Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24a 24b | | |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 240 | | <u> </u> |
| C | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | x |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | 37 |
| | "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | |
| с | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If | 00- | | x |
| 00 | "Yes," complete Schedule L, Part IV | 28c 29 | | X |
| 29 30 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If</i> "Yes," <i>complete Schedule M</i> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 29 | | |
| 30 | contributions? If "Yes," complete Schedule M | 30 | | x |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If</i> "Yes," <i>complete</i> | | | |
| 02 | Schedule N, Part II | 32 | | x |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | x |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | Х | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | X |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | <u> </u> |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? | | v | |
| Par | Note: All Form 990 filers are required to complete Schedule O t V Statements Regarding Other IRS Filings and Tax Compliance | 38 | Х | Ĺ |
| | Chack if Schedule O contains a response or note to any line in this Bart V | | | |
| | | <u></u> | Yes | No |
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b 0 | | | |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | Х | |

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|------|---|----------|-----|--------------|--|--|
| Pa | t V Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | | | |
| | | | Yes | No | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | |
| | filed for the calendar year ending with or within the year covered by this return 2a 164 | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Х | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | X | | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O | 3b | | | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X | | |
| b | If "Yes," enter the name of the foreign country | | | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X | | |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | X | | |
| с | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | X | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | | | |
| | were not tax deductible? | 6b | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | Х | | | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | Х | | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | | | |
| | to file Form 8282? | 7c | | X | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year 7d | | | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f 7g | | X | | |
| g | | | | | | |
| h | h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | | | | | |
| 8 | | | | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | | | |
| 9 | | | | | | |
| | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | | |
| | Gross income from members or shareholders 11a | | | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources against | | | | | |
| 100 | amounts due or received from them.) Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 120 | | | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12a | | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | |
| | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | | | |
| u | Note: See the instructions for additional information the organization must report on Schedule O. | 100 | | | | |
| h | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | |
| | organization is licensed to issue qualified health plans | | | | | |
| c | Enter the amount of reserves on hand | | | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | 14b | | | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | | | |
| | excess parachute payment(s) during the year? | 15 | | x | | |
| | If "Yes," see the instructions and file Form 4720, Schedule N. | | | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | х | | |
| | If "Yes," complete Form 4720, Schedule O. | | | | | |
| 17 | Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities | | | | | |
| | that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | 17 | | | | |
| | If "Yes." complete Form 6069 | | | | | |

| Form 990 (2022) |
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| nt, and Disclosu | u re. For ea | ach "Yes" response : | to lines 2 through | 7b below, a | and for a "No" res | ponse |

Part VI Governance, Managemen to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI

| Sec | tion A. Governing Body and Management | | | | | | |
|--|---|--------------|------------------|--------|---------|---------|-----|
| | | | | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | | 17 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | | | | | |
| b | Enter the number of voting members included on line 1a, above, who are independent | 1b | | 17 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | <u> </u> | iny other | | | | |
| officer, director, trustee, or key employee? | | | | | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | | supervision | | | | |
| | of officers, directors, trustees, or key employees to a management company or other person? | | | | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 99 | | | | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's asso | | | [| 5 | | Х |
| 6 | Did the organization have members or stockholders? | | | ···· [| 6 | | Х |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or ap | | | | | | |
| | more members of the governing body? | | | | 7a | | Х |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, sto | | | | | | |
| | persons other than the governing body? | | | | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | | | | |
| а | The governing body? | - | - | - 1 | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | | | F | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read | | | F | | | |
| • | organization's mailing address? <i>If "Yes." provide the names and addresses on Schedule O</i> | | | | 9 | | х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Re- | | | | | | |
| | | <u>renue</u> | 0000./ | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | | | ſ | 10a | | X |
| | If "Yes," did the organization have written policies and procedures governing the activities of such cha | | | ··· | | | |
| | | | , | | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body | | | ···· r | 11a | X | |
| b | Describe on Schedule O the process, if any, used by the organization to review this Form 990. | | 5 | İ | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | | | - 1 | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | | | I | 12b | X | |
| c | Did the organization regularly and consistently monitor and enforce compliance with the policy? $ f = \gamma$ | | | ···· | | | |
| - | on Schedule O how this was done | , | | | 12c | x | |
| 13 | Did the organization have a written whistleblower policy? | | | ́Г | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | | | E | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval | | | F | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | , | | | | | |
| а | The organization's CEO, Executive Director, or top management official | | | - 1 | 15a | X | |
| b | Other officers or key employees of the organization | | | Г | 15b | X | |
| | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangem | nent wi | th a | | | | |
| | taxable entity during the year? | | | - 1 | 16a | | Х |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluat | | | F | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organi | - | - | | | | |
| | exempt status with respect to such arrangements? | | | - 1 | 16b | | |
| Sec | tion C. Disclosure | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed $_{ m TN}$ | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, an | d 990 | T (section 501(c | :)(3)s | onlv) : | availat | ole |
| | for public inspection. Indicate how you made these available. Check all that apply. | | ,(| | ,,,, | | |
| | Own website X Another's website X Upon request Other (explain | on Sc | hedule (0) | | | | |
| 19 | Describe on Schedule O whether (and if so, how) the organization made its governing documents, con | | , | and | financ | ial | |
| | statements available to the public during the tax year. | | | | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's boo | ks and | l records | | | | |
| - | PAMELA SELF - (615) 460-0233 | | · · · · - | | | | |
| | 4522 GRANNY WHITE PIKE, NASHVILLE, TN 37204 | | | | | | |

| • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid. | | | | | | | | | | | |
|--|------------------------|--------------------------------|-----------------------|---------|--------------|---------------------------------|--------|-----------------------|-------------------------------|--------------------------|--|
| List all of the organization's current key employees, if any. See the instructions for definition of "key employee." | | | | | | | | | | | |
| • List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations. | | | | | | | | | | | |
| List all of the organization's former officers, | | es. a | nd h | iahe | est c | omr | bens | ated employees who re | ceived more than \$100 | .000 of | |
| reportable compensation from the organization ar | | | | | | ор | | | | , | |
| • List all of the organization's former directo | | | | | | | | | or or trustee of the org | anization, | |
| more than \$10,000 of reportable compensation fr | • | | | id ar | ny re | elate | d or | ganizations. | | | |
| See the instructions for the order in which to list t | | | | | | | | | | | |
| Check this box if neither the organization no | | orga | niza | | | nper | isate | | | | |
| (A) | (B) | | | ((| C) | | | (D) | (E) | (F) | |
| Name and title | Average | | not c | | more | than o | | Reportable | Reportable | Estimated | |
| | hours per | | , unles cer an | | | | | compensation | compensation | amount of | |
| | week | | | | | | | from the | from related organizations | other | |
| | (list any hours for | lirect | | | | | | organization | (W-2/1099-MISC/ | compensation from the | |
| | related | e or (| stee | | | Isated | | (W-2/1099-MISC/ | 1099-NEC) | organization | |
| | organizations | Individual trustee or director | Institutional trustee | | yee | mper | | 1099-NEC) | 10001120/ | and related | |
| | below | idual . | ution | 5 | Key employee | est co oyee | er | , | | organizations | |
| | line) | Indivi | In stit | Officer | Key e | Highest compensated employee | Former | | | Ū | |
| (1) AGENIA CLARK | 40.00 | | | | | | | | | | |
| PRESIDENT/CEO | | 1 | | х | | | | 320,465. | 0. | 11,179. | |
| (2) PAM SELF | 40.00 | | | | | | | | | | |
| COO/CFO | | 1 | | Х | | | | 225,063. | 0. | 4,050. | |
| (3) BARB ZIPPERIAN | 2.00 | | | | | | | | | | |
| BOARD CHAIR | | Х | | Х | | | | 0. | 0. | 0. | |
| (4) TERA RICA MURDOCK | 2.00 | | | | | | | | | | |
| VICE CHAIR | | Х | | Х | | | | 0. | 0. | 0. | |
| (5) JEREMY SWARTZ | 2.00 | | | | | | | | | | |
| VICE CHAIR | | Х | | Х | | | | 0. | 0. | 0. | |
| (6) ALFRED DOWELL | 2.00 | | | | | | | | | | |
| TREASURER | | Х | | Х | | | | 0. | 0. | 0. | |
| (7) CAREN GABRIEL | 2.00 | | | | | | | | | 0 | |
| SECRETARY | 0.00 | X | | Χ | | | | 0. | 0. | 0. | |
| (8) PAULETTE ALLEN | 2.00 | | | | | | | 0 | 0 | 0 | |
| MEMBERS AT LARGE (9) MICHELLE BROWN | 2.00 | Х | | | | | | 0. | 0. | 0. | |
| MEMBERS AT LARGE | 2.00 | x | | | | | | 0. | 0. | 0. | |
| (10) RUTH CATE | 2.00 | <u> </u> | | | | - | | 0. | 0. | 0. | |
| MEMBERS AT LARGE | 2.00 | x | | | | | | 0. | 0. | 0. | |
| (11) KAREN CLARK | 2.00 | - 23 | | | | | | 0. | | | |
| MEMBERS AT LARGE | 2.00 | x | | | | | | 0. | 0. | 0. | |
| (12) TERRY DEAS | 2.00 | | | | | | | | | | |
| MEMBERS AT LARGE | | x | | | | | | 0. | 0. | 0. | |
| (13) KELLY GOLDSMITH | 2.00 | | | | | | | | | | |
| MEMBERS AT LARGE | | x | | | | | | 0. | 0. | 0. | |
| (14) LAUREL GRAEFE | 2.00 | | | | | | | | | | |
| MEMBERS AT LARGE | | x | | | | | | 0. | 0. | 0. | |
| (15) MARC MOQUIN | 2.00 | | | | | | | | | | |
| MEMBERS AT LARGE | | x | | | | | | 0. | 0. | 0. | |
| (16) PERRY MOULDS | 2.00 | | | | | | | | | | |
| MEMBERS AT LARGE | | Х | | | | | | 0. | 0. | 0. | |
| (17) DEE PATEL | 2.00 | | | | | | | | | | |
| MEMBERS AT LARGE | | Х | | | | | | 0. | 0. | 0. | |

Page 7

| ounpensation of Onicers, Directors, Trustees, Key Employees, Tignest Compensa |
|---|
| Employees, and Independent Contractors |

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.

| Part VIII Section A. Officers, Directors, Truetees, Key Employees, and Highest Compensated Employees (contrance) Name and tile Name and til | Form 990 (20 | GIRL SCO | UTS OF M | IID | DL | E | TE | INN | E۵ | SSEE, INC. | 62-05 | <u>89</u> : | 380 | P | age 8 |
|--|--------------|---|--------------------|--------|--------------|--------|--------|----------|--------|---------------------------|-------------------|-----------------|---------|------------|--------------|
| (A) (F) (C) (C) (D) (E) (F) (F) Name and title Average and the period bio means the mean of a second term is the event and the interest of a second term is the event and the interest of a second term is the event and term is the even | Part VII | Section A. Officers, Directors, Trus | tees, Key Emp | oloy | ees, | and | d Hig | ghes | t C | ompensated Employee | s (continued) | | | | |
| Name and tile Average week week week week week week week we | | | | | | | | | | | , <i>,</i> , | | | (F) | |
| Number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from related organization. amount of the compensation | | | | | | | | ı | | | . , | | Fet | | be |
| week week week week week week week week | | Name and the | Ŭ Ŭ | | | | | | | | | _ | | | |
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| 1b Subtotal 545,528. 0. 15,229. c Total (add lines th and to) 545,528. 0. 15,229. 2 Total (add lines th and to) 545,528. 0. 15,229. 2 Total (add lines th and to) 545,528. 0. 15,229. 2 Total (add lines th and to) 545,528. 0. 15,229. 2 Total (add lines th and to) 545,528. 0. 15,229. 2 Total (add lines th and to) 545,528. 0. 15,229. 2 Total (add lines th and to) 10,000 of reportable 2 3 Did the organization list ary former officer, director, trustee, key employee, or highest compensation from the organization and reportable compensation and other compensation from the organization and reportable schedule J for such individual 3 X 4 5 X X 5 X Section B. Independent Contractors 10 10 10 10 10 10 1 10 Laparation Report compensated independent contractors that received more than \$100,000 of compensation from the organization or individual 5 X Section B. Independent C | (19) CATHE | RINE STREET | 2.00 | | | | | | | | | | | | |
| c Total from continuation sheets to Part VII, Section A 0.0000 0.00000 d Total (add lines 1b and 1c) 545,528.0000 15,229. 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 2 3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a' if 'kes,'' complete Schedule J for such individual 3 X 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000 if 'kes,'' complete Schedule J for such individual 4 X 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'kes,'' complete Schedule J for such person 4 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (C) 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensated made saddress Description of services Compensation | MEMBERS AT | LARGE | | Х | | | | | | 0. | | 0. | | | Ο. |
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| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If</i> "Yes," <i>complete Schedule J for such individual</i> | | o , | | | - | • | | | | | | | 3 | | x |
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| UNION STREET, STE 2700, NASHVILLE, TN LEGAL SERVICES 135,935. Image: state of the state of t | | | | | | | | 21 | 9 | LEGAL SERVIC | ES | | 231 | <u>.,2</u> | <u>87.</u> |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than | WALLER | LANSDEN DORTCH & I | DAVIS, L | ΓЬ | , | 51 | 1 | | | | | | | | |
| 2 Total number of independent contractors (including but not limited to those listed above) who received more than | UNION S | STREET, STE 2700, N | ASHVILL | Ε, | \mathbf{T} | N | | | | LEGAL SERVIC | ES | | 135 | 5,9 | 35. |
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| | 2 Total n | umber of independent contractors (i | ncludina but na | ot lin | nitec | to t | thos | se lis | ted | above) who received m | ore than | | | | |
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| | 1 990 | | | | | 0 | F MIDDLE | TENNESSEE, | , INC. | 62-0589 | 380 Page 9 |
|---|--|--|-----------------------------------|-----------|----------------|-----------|---------------------|---------------------|-------------------|------------------|---------------------------------|
| Pa | rt VI | | Statement of Re | ven | ue | | | | | | |
| | | | Check if Schedule O | conta | ains a respo | nse | or note to any line | e in this Part VIII | | | |
| | | | | | | | | (A) | (B) | (C) | (D) |
| | | | | | | | | Total revenue | Related or exempt | Unrelated | Revenue excluded from tax under |
| | | | | | | | | | function revenue | business revenue | sections 512 - 514 |
| s s | 1 : | | Federated campaigns | | 1a | | | | | | |
| ant | | | | | | | | | | | |
| Dol Gr | L. | | | | | | 171,497. | | | | |
| fts, | | | Fundraising events | | | | | | | | |
| ilar | C | | Related organizations | | | | 74 070 | | | | |
| ns, Sim | e | | Government grants (contr | | | | 74,979. | | | | |
| itio er (| f | | All other contributions, gifts, | | | | F 4 5 0 0 0 | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | | similar amounts not included | | | | 545,993. | | | | |
| int o | ę | - | Noncash contributions included in | lines 1 | a-1f 1g | 6 | | | | | |
| a ŭ | ŀ | า | Total. Add lines 1a-1f | | | | | 792,469. | | | |
| | | | | | | | Business Code | | | | |
| e | 2 a | a | CAMPING & PROGRAMS | | | | 900099 | 916,934. | 916,934. | | |
| e ri | k | С | | | | | | | | | |
| Se | c | 5 | | | | | | | | | |
| am | c | d | | | | | | | | | |
| Program Service Revenue | e | Э | | | | | | | | | |
| P | f | F | All other program service | rever | nue | | | | | | |
| | ç | | Total. Add lines 2a-2f | | | | | 916,934. | | | |
| | 3 | | Investment income (includ | | | | | | | | |
| | | | | | | | | 160,567. | | | 160,567. |
| | 4 | | Income from investment of | | | | l l | | | | |
| | 5 | | Royalties | | - | | 1 | | | | |
| | - | | | | (i) Real | | (ii) Personal | | | | |
| | 6 = | 2 | Gross rents | 6a | | | | | | | |
| | | | Less: rental expenses | 6b | | | | | | | |
| | | | Rental income or (loss) | 6c | | | | | | | |
| | | | · · · · | | | | | | | | |
| | | d Net rental income or (loss) a Gross amount from sales of (i) Securities (ii) Other | | | | | | | | | |
| | 1 6 | | | 7- | | | | | | | |
| | | | assets other than inventory | 7a | 1,112,5 | | 7,000. | | | | |
| 0 | E. | | Less: cost or other basis | | 1,056,3 | 13 | ο. | | | | |
| venue | | | and sales expenses | 7D 7C | 85,9 | | | | | | |
| 0 | | | Gain or (loss) | · · · · · | | | | 0.2 0.76 | | | 02 076 |
| Other Re | | | Net gain or (loss) | | | | | 92,976. | | | 92,976. |
| the | 8 8 | | Gross income from fundraisi | • | | | | | | | |
| 0 | | | including \$ | | | | | | | | |
| | | | contributions reported on | | , | | 011 000 | | | | |
| | | | Part IV, line 18 | | | 8a | | | | | |
| | | | Less: direct expenses | | | 8b | 189,207. | 01.061 | | | 01.061 |
| | | | Net income or (loss) from | | | | ····· | 21,861. | | | 21,861. |
| | 9 a | | Gross income from gamin | | | | | | | | |
| | | | Part IV, line 19 | | | <u>9a</u> | | | | | |
| | | | Less: direct expenses | | | 9b | | | | | |
| | c | 2 | Net income or (loss) from | gami | ing activities | s <u></u> | | | | | |
| | 10 a | a | Gross sales of inventory, I | less r | returns | | | | | | |
| | | | and allowances | | | 10a | | | | | |
| | | | | 10b | 4,758,466. | | | | | | |
| | c Net income or (loss) from sales of inventory | | | | | у | | 4,299,874. | 4,299,874. | | |
| | | | | | | | Business Code | | | | |
| sno | 11 a | a | INSURANCE PROCEEDS | | | | 900099 | 135,971. | | | 135,971. |
| ne | k | c | MISCELLANEOUS | | | | 900099 | 6,000. | | | 6,000. |
| ella | c | 5 | | | | | | | | | |
| is B | Source of the second state 11 a INSURANCE PROCEEDS b MISCELLANEOUS c | | | | | | | | | | |
| Σ | e | | Total. Add lines 11a-11d | | | | | 141,971. | | | |
| | 12 | | Total revenue. See instruction | | | | | 6,426,652. | 5,216,808. | 0. | 417,375. |

Check here

| orm | 990 (2022) GIRL SCOUTS | OF MIDDLE TE | ENNESSEE, INC | 62-05 | 89380 _{Page} 1 |
|----------|--|------------------------------|--------------------------|---------------------------------------|---------------------------|
| | on 501(c)(3) and 501(c)(4) organizations must comp. | | r organizations must con | nplete column (A). | |
| | Check if Schedule O contains a response | | | , , , , , , , , , , , , , , , , , , , | |
| | not include amounts reported on lines 6b, | (A) Total expenses | (B) Program service | (C) Management and | (D) Fundraising |
| | 8b, 9b, and 10b of Part VIII. | | expenses | general expenses | expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| 2 | and domestic governments. See Part IV, line 21 Grants and other assistance to domestic | | | | |
| 2 | individuals. See Part IV, line 22 | 262,834. | 262,834. | | |
| 3 | Grants and other assistance to foreign | 202,0010 | 202/0011 | | |
| Ŭ | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 360,824. | 325,792. | 15,999. | 19,033 |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 2,024,384. | 1,827,841. | 89,761. | 106,782 |
| 8 | Pension plan accruals and contributions (include | | 05 506 | 1 000 | 1 5 2 0 |
| | section 401(k) and 403(b) employer contributions) | 28,608. | 25,796. | 1,280. | 1,532 |
| 9 | Other employee benefits | 240,789. | 217,527. | 10,690. | 12,572 |
| 0 | Payroll taxes | 163,445. | 150,396. | 6,666. | 6,383 |
| 11 | Fees for services (nonemployees): | | | | |
| | Management | 372,479. | 372,479. | | |
| b | Legal Accounting | 38,495. | 32,424. | 3,360. | 2,711 |
| | Lobbying | 50,455. | 52,121. | 5,500. | 2,711 |
| | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | 16,961. | | 16,961. | |
| g | | , | | , | |
| - | column (A), amount, list line 11g expenses on Sch 0.) | 312,902. | 263,561. | 27,309. | 22,032 |
| 2 | Advertising and promotion | | | | |
| 13 | Office expenses | 123,052. | 113,274. | 1,930. | 7,848 |
| 4 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 750,212. | 718,148. | 10,505. | 21,559 |
| 17 | Travel | 77,200. | 74,216. | 720. | 2,264 |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | 191,014. | 189,781. | 343. | 890 |
| 19 | Conferences, conventions, and meetings | 191,014. | 109,/01. | 545. | 090 |
| 20 | Payments to affiliates | | | | |
| 21 22 | Depreciation, depletion, and amortization | 196,838. | 196,838. | | |
| 23 | Insurance | 37,510. | 33,843. | 1,670. | 1,997 |
| 4 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.) | | | | |
| а | CAPITAL BUDGET REPAIRS | 244,140. | 244,140. | | |
| b | SUPPLIES | 213,717. | 212,123. | 441. | 1,153 |
| С | PROGRAM CONSULTANTS | 126,657. | 108,400. | | 18,257 |
| d | MISCELLANEOUS | 59,361. | 57,147. | 58. | 2,156 |
| е | All other expenses | 79,983. | 75,800. | 1,961. | 2,222 |
| 25 | Total functional expenses. Add lines 1 through 24e | 5,921,405. | 5,502,360. | 189,654. | 229,391 |

e All other expenses 25 Total functional expenses. Add lines 1 through 24e Joint costs. Complete this line only if the organization 26 reported in column (B) joint costs from a combined

educational campaign and fundraising solicitation.

if following SOP 98-2 (ASC 958-720)

| GIRL | SCOUTS | OF | MIDDLE | TENNESSEE, | I |
|------|--------|----|--------|------------|---|
| | | | | | |

INC. 62-0589380 Page 11

| | | Check if Schedule O contains a response or note to ar | ly line in this Part X | | | |
|-----------------------------|----------|--|------------------------|-------------------|----------|-------------|
| | | | | (A) | | (B) |
| | | | | Beginning of year | | End of year |
| | 1 | Cash - non-interest-bearing | | | 1 | 15,397. |
| | 2 | Savings and temporary cash investments | | 1,714,042. | 2 | 2,463,700. |
| | 3 | Pledges and grants receivable, net | | 235,025. | 3 | 177,178. |
| | 4 | Accounts receivable, net | | 841,153. | 4 | 92,266. |
| | 5 | Loans and other receivables from any current or forme | | | | |
| | | trustee, key employee, creator or founder, substantial | contributor, or 35% | | | |
| | | controlled entity or family member of any of these pers | ons | | 5 | |
| | 6 | Loans and other receivables from other disqualified pe | rsons (as defined | | | |
| | | under section 4958(f)(1)), and persons described in sec | ction 4958(c)(3)(B) | | 6 | |
| S | 7 | Notes and loans receivable, net | | | 7 | |
| Assets | 8 | Inventories for sale or use | 302,632. | 8 | 335,396. | |
| Aŝ | 9 | | | 259,449. | 9 | 144,422. |
| | 10a | Land, buildings, and equipment: cost or other | | | | |
| | | basis. Complete Part VI of Schedule D 10a | 1,575,227. | | | |
| | b | Less: accumulated depreciation 10b | 1,447,200. | 146,578. | 10c | 128,027. |
| | 11 | Investments - publicly traded securities | | 3,807,633. | 11 | 3,306,189. |
| | 12 | Investments - other securities. See Part IV, line 11 | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line 11 | | | 13 | |
| | 14 | Intangible assets | 642,119. | 14 | 513,719. | |
| | 15 | Other assets. See Part IV, line 11 | | 54,508. | 15 | 1,320,330. |
| | 16 | Total assets. Add lines 1 through 15 (must equal line | | 8,003,139. | 16 | 8,496,624. |
| | 17 | Accounts payable and accrued expenses | 853,423. | 17 | 537,473. | |
| | 18 | Grants payable | | 00.004 | 18 | 100.045 |
| | 19 | Deferred revenue | | 89,634. | 19 | 127,645. |
| | 20 | Tax-exempt bond liabilities | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete Part IV | | | 21 | |
| es | 22 | Loans and other payables to any current or former offi | | | | |
| iliti | | trustee, key employee, creator or founder, substantial | | | | |
| Liabilities | | controlled entity or family member of any of these pers | | | 22 | |
| - | 23 | Secured mortgages and notes payable to unrelated th | | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelated third | | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables | | | | |
| | | parties, and other liabilities not included on lines 17-24 | | 231,844. | 05 | 1,552,306. |
| | 00 | of Schedule D | | 1,174,901. | | 2,217,424. |
| | 26 | Total liabilities. Add lines 17 through 25 | | 1,1/4,901. | 26 | 4,411,444. |
| ş | | Organizations that follow FASB ASC 958, check her | e 🔼 | | | |
| nce | 07 | and complete lines 27, 28, 32, and 33. | | 6,383,724. | 27 | 5,892,891. |
| ala | 27 | | | 444,514. | 27 | 386,309. |
| ЧB | 28 | Net assets with donor restrictions | | 111, J11. | 20 | 500,505. |
| Net Assets or Fund Balances | | Organizations that do not follow FASB ASC 958, ch and complete lines 29 through 33. | | | | |
| or | 20 | Capital stock or trust principal, or current funds | | | 29 | |
| ets | 29 30 | Paid-in or capital surplus, or land, building, or equipme | | | 29 30 | |
| SS | 31 | Retained earnings, endowment, accumulated income, | | | 30 | |
| et ∕ | 32 | Total net assets or fund balances | | 6,828,238. | 32 | 6,279,200. |
| Ž | 33 | Total liabilities and net assets/fund balances | | 8,003,139. | 33 | 8,496,624. |
| | 33 | וטנמו וומטווונוכט מווע ווכג מטטלנט/ ועווע טמומוונכט | | 0,000,100. | 33 | 0,20,024. |

Form **990** (2022)

Form 990 (2022)
Part X Balance Sheet

| | <u>1990 (2022)</u> GIRL SCOUTS OF MIDDLE TENNESSEE, INC. | 62 | -0589380 | Pa | _{ge} 12 |
|----|---|----------|-----------|-----|------------------|
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | <u></u> . | | X |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 6,42 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 5,92 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | 5,2 | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 6,82 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | 21 | 7,7 | <u>67.</u> |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | 2,0 | <u>52.</u> |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, | | | | |
| | column (B)) | 10 | 6,27 | 9,2 | 00. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | <u></u> | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule | О. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | |
| | consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis X Both consolidated and separate basis | | | | |
| с | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Sch | edule C |). | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the | | | | |
| | Uniform Guidance, 2 C.F.R. Part 200, Subpart F? | | | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | red auc | Jit | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | 3b | | |

Form **990** (2022)

| SCHE | DULE A | | Dublic Cho | rity Status an | | lie Cr | unnort | | OMB No. 1545-0047 |
|-------------|-----------------------------------|-----------------------|-------------------------|--|------------------|-----------------------------------|-----------------|---------------|------------------------------|
| (Form § | 90) | | | rity Status an | | | | | 2022 |
| | | | • | 47(a)(1) nonexempt cha | | | | | 2022 |
| | of the Treasury enue Service | | | tach to Form 990 or Fo | | | | | Open to Public Inspection |
| | the organization | | Go to www.irs.gov/ | Form990 for instructior | is and the | latest inf | ormation. | Employer | identification number |
| intainie of | | | SCOUTS OF | MIDDLE TENNE | SSEE. | INC | | | 2-0589380 |
| Part I | Reason | or Public (| Charity Status. | (All organizations must c | omplete th | nis part.) S | ee instruction | s. | |
| The orga | - | | | For lines 1 through 12, cl | | | | | |
| 1 | A church, cor | vention of ch | urches, or associatio | n of churches described | in sectio | on 170(b)(1 | I)(A)(i). | | |
| 2 | A school dese | cribed in sect | ion 170(b)(1)(A)(ii). (| Attach Schedule E (Form | n 990).) | | | | |
| 3 | A hospital or | a cooperative | hospital service orga | anization described in se | ection 170 |)(b)(1)(A)(ii | i). | | |
| 4 | A medical res | earch organiz | ation operated in cor | njunction with a hospital | described | in sectio | n 170(b)(1)(A |)(iii). Enter | the hospital's name, |
| | city, and state | | | | | | | | |
| 5 | | - | | lege or university owned | or operate | ed by a go | overnmental u | nit describe | ed in |
| o [| 1 | | Complete Part II.) | and the form the state of the state to | | 70/1-1/41/41 | () | | |
| 6 7 \ | 1 | | - | nental unit described in s | | | | | while described in |
| <i>'</i> | - | | omplete Part II.) | ntial part of its support fr | on a gove | erninentai | | ie general p | |
| 8 | · · | | • • | (1)(A)(vi). (Complete Parl | · IL) | | | | |
| 9 | 1 | | | in section 170(b)(1)(A)(i | , | ed in coniu | inction with a | land-orant | colleae |
| | - | - | • | ulture (see instructions). | | | | - | - |
| | university: | | | , , , , , , , , , , , , , , , , , , , | | | - | Ũ | |
| 10 X |] An organizati | on that norma | Illy receives (1) more | than 33 1/3% of its supp | ort from c | ontributior | ns, membersh | ip fees, and | d gross receipts from |
| | activities relat | ed to its exen | npt functions, subjec | t to certain exceptions; a | and (2) no | more than | 33 1/3% of it | s support fr | om gross investment |
| | income and u | nrelated busir | ness taxable income | (less section 511 tax) fro | m busines | sses acqui | red by the org | anization a | fter June 30, 1975. |
| | 1 | | mplete Part III.) | | | | | | |
| 11 | 1 - | - | - | vely to test for public saf | • | | | | |
| 12 | - | - | - | vely for the benefit of, to | - | | | • | |
| | | | - | d in section 509(a)(1) o | | | | | Check the box on |
| • [| | - | • • | f supporting organization | | - | | - | niuina |
| a 🗋 | | | - | upervised, or controlled gularly appoint or elect a | • • • • | - | | | |
| | | - | complete Part IV, Se | | majonty o | | | | ipporting |
| b | | | • | or controlled in connect | ion with its | s supporte | d organizatio | n(s). bv hav | ina |
| | | | - | anization vested in the sa | | | - | | - |
| | | - | t complete Part IV, | | · | | | | |
| c | Type III fun | ctionally inte | grated. A supporting | g organization operated | in connect | tion with, a | and functional | ly integrate | d with, |
| _ | its supporte | ed organizatio | n(s) (see instructions) |). You must complete F | Part IV, Se | ections A, | D, and E. | | |
| d | Type III no | n-functionally | / integrated. A supp | orting organization oper | ated in cor | nnection v | ith its suppor | ted organiz | ation(s) |
| | | 2 | с С | ation generally must sati | | | • | an attentiv | reness |
| Г | | | | nplete Part IV, Sections | | | | | |
| e | | • | | written determination from | | | Туре I, Туре | II, Type III | |
| f En | tunctionally ter the number of | | | nally integrated supportir | | | | | |
| | | • • | n about the supporte | d organization(s) | | | | | |
| | (i) Name of suppo | | (ii) EIN | (iii) Type of organization | (iv) Is the orga | anization listed ing document? | (v) Amount o | fmonetary | (vi) Amount of other |
| | organization | | | (described on lines 1-10 above (see instructions)) | Yes | No | support (see ir | nstructions) | support (see instructions) |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | <u> </u> | L | | | | <u> </u> |
| | | | | | | 1 | 1 | | |

Total

| Schedule A | (Form 990) 2022 | GIRL | SCOUTS | OF | MIDDLE | TENNESSEE, | INC. | 62-0589380 | Page 2 |
|------------|----------------------|----------|------------|------|-------------|-------------------|----------|------------------|--------|
| Part II | Support Schedule for | or Organ | izations D | escr | ibed in Sec | tions 170(b)(1)(A | (iv) and | 170(b)(1)(A)(vi) | |

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | |
|-------------|--|-----------------------|---------------------|----------------------|---------------------|--------------------|-----------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | |
| Sec | tion B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | (f) Total |
| 7 | Amounts from line 4 | | | | | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| 12 | Gross receipts from related activities, | etc. (see instruction | ons) | | | 12 | |
| 13 | First 5 years. If the Form 990 is for th | ne organization's fi | rst, second, third, | fourth, or fifth tax | year as a section s | 501(c)(3) | |
| | organization, check this box and stop | | | | | | |
| | ction C. Computation of Publi | | | | | | |
| | Public support percentage for 2022 (I | | | | | 14 | % |
| | Public support percentage from 2021 | | | | | 15 | % |
| 1 6a | 33 1/3% support test - 2022. If the o | | | | 14 is 33 1/3% or n | nore, check this b | box and |
| | stop here. The organization qualifies | | - | | | | |
| b | 33 1/3% support test - 2021. If the o | | | | | | |
| | and stop here. The organization qual | | | | | | |
| 17a | 10% -facts-and-circumstances test | - | | | | | |
| | and if the organization meets the fact | | | - | - | t VI how the organ | nization |
| | meets the facts-and-circumstances te | • | | | • | | |
| b | 10% -facts-and-circumstances test | - | | | | | |
| | more, and if the organization meets the | | | | | | e |
| | organization meets the facts-and-circu | | | | | | |
| 18 | Private foundation. If the organization | n did not check a | box on line 13, 16 | a, 16b, 17a, or 17 | b, check this box a | and see instructio | ns |

Schedule A (Form 990) 2022

Schedule A (Form 990) 2022

GIRL SCOUTS OF MIDDLE TENNESSEE, INC. Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support

| | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | (f) Total |
|-------------|---|-----------------------|-----------------------|------------------------|--------------------|----------------------|----------------|
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 533,137. | 664,649. | 1788485. | 1921814. | 792,469. | 5700554. |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in | | | | | | |
| | any activity that is related to the organization's tax-exempt purpose | 10024385. | 9261028. | 7766064. | 9058716. | 10186342. | 46296535. |
| 3 | Gross receipts from activities that | | | | | | |
| Ű | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| | | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 10557522. | 9925677. | 9554549. | <u>10980530.</u> | 10978811. | 51997089. |
| 7a | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | 42,678. | 55,574. | 44,700. | 77,083. | 54,071. | 274,106. |
| b | Amounts included on lines 2 and 3 received | | | | | | |
| | from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | 0. |
| ~ | Add lines 7a and 7b | 42,678. | 55,574. | 44,700. | 77,083. | 54 071. | 274,106. |
| | Public support. (Subtract line 7c from line 6.) | 1270700 | 5575710 | 11,7000 | 1170001 | | 51722983. |
| | tion B. Total Support | | | | | | 51722505. |
| | | | | | (| () | (n |
| | ndar year (or fiscal year beginning in) | (a) 2018 | (b) 2019 | (c) 2020 | (d) 2021 | (e) 2022 | (f) Total |
| | Amounts from line 6 | 10557522. | 9925677. | 9554549. | T0380230. | 10978811. | 27331083. |
| 10 a | Gross income from interest, dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 250,735. | 216,533. | 132,753. | 25,599. | 160,567. | 786,187. |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| c | Add lines 10a and 10b | 250,735. | 216,533. | 132,753. | 25,599. | 160,567. | 786,187. |
| | Net income from unrelated business | , | | | | , | · · · |
| | activities not included on line 10b, | | | | | | |
| | whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | 6,172. | 7,678. | 20 800 | 189,734. | 1/1 071 | 366,445. |
| | assets (Explain in Part VI.) | | | | | | |
| | | 10814429. | | | | | |
| 14 | First 5 years. If the Form 990 is for the | ne organization's fir | rst, second, third, f | ourth, or fifth tax y | ear as a section 5 | 01(c)(3) organizatic | on, |
| | check this box and stop here | | | | | | |
| Sec | ction C. Computation of Public | c Support Per | centage | | | | |
| 15 | Public support percentage for 2022 (I | ine 8, column (f), d | ivided by line 13, c | olumn (f)) | | 15 | <u>97.32 %</u> |
| 16 | Public support percentage from 2021 | Schedule A, Part | III, line 15 | | | 16 | 97.36 % |
| Sec | ction D. Computation of Invest | stment Income | Percentage | | | | |
| 17 | Investment income percentage for 20 | 022 (line 10c, colun | nn (f), divided by li | ne 13, column (f)) | | 17 | 1.48 % |
| | Investment income percentage from | | | | | 18 | 1.60 % |
| | 33 1/3% support tests - 2022. If the | | | | | · · · | |
| | more than 33 1/3%, check this box a | - | | | | | X |
| h | 33 1/3% support tests - 2021. If the | | | | | | |
| | line 18 is not more than 33 1/3%, che | • | | | | | |
| 20 | | | | • | | 0 | |
| 20 | Private foundation. If the organization | n diu not check a l | 00x 011 11110 14, 198 | a, of the so, check th | IS DUX AND SEE INS | | ····· |

Yes

No

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* **Part VI.**
- 7 Did the organization provide a grant, Ioan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If "Yes," complete Part I of Schedule L (Form 990).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "*Yes*," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If "Yes," provide detail in* **Part VI.**
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

1 2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a

GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0589380 Page 5 Schedule A (Form 990) 2022 Part IV Supporting Organizations (continued)

| | | | Yes | No |
|-----|--|-----|-----|----|
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and | | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described on line 11a above? | 11b | | |
| с | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide | | | |
| | detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |

| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If</i> " <i>No</i> ," <i>describe in</i> Part VI <i>how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the</i> | |
|---|---|--|
| | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Ves," explain in | |

Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,

| supervised | <u>l. or controllea</u> | the supportin | a organization. | |
|--------------|-------------------------|---------------|-----------------|--|
| Section C. T | ype II Supp | orting Org | anizations | |

Yes No Were a majority of the organization's directors or trustees during the tax year also a majority of the directors 1 or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s) 1

| Section D. | All Type II | I Supporting | Organizations |
|------------|-------------|--------------|---------------|

| | | | Yes | No |
|---|--|---|-----|----|
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |

Section E. Type III Functionally Integrated Supporting Organizations

- Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). 1
- The organization satisfied the Activities Test. Complete line 2 below. а
- b The organization is the parent of each of its supported organizations. Complete line 3 below.

| c 🗌 | | The organization supported a governmental entity. | Describe in Part VI how you supported a governmental entity (see instructions | s). |
|-----|--|---|---|-----|
|-----|--|---|---|-----|

- 2 Activities Test. Answer lines 2a and 2b below.
- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes." then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes." explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- Parent of Supported Organizations. Answer lines 3a and 3b below. 3
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.
- b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.

2a 2b 3a 3b

Yes No

1

2

| | dule A (Form 990) 2022 GIRL SCOUTS OF MIDDLE T | | | 62-0589380 Page 6 |
|------|--|--------------|--------------------------------|----------------------------------|
| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supportir | ng Orga | nizations | |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifyir | ng trust on | Nov. 20, 1970 (<i>explair</i> | n in Part VI). See instructions. |
| | All other Type III non-functionally integrated supporting organizations mus | t complete | e Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3. | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| a | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| c | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other factors | | | |
| | (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d. | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, | | | |
| | see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by 0.035. | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | |
| 2 | Enter 0.85 of line 1. | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions). | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functiona | lly integrat | ted Type III supporting of | organization (see |

instructions).

Schedule A (Form 990) 2022

232027 12-09-22

Section D - Distributions

| 1 | Amounts paid to supported organizations to accomplish exer | | 1 | | |
|-------|---|-------------------------------|---------------------------------------|----|---|
| 2 | Amounts paid to perform activity that directly furthers exemp | | | | |
| | organizations, in excess of income from activity | | 2 | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | 3 | 3 | | |
| 4 | Amounts paid to acquire exempt-use assets | | 4 | | |
| 5 | Qualified set-aside amounts (prior IRS approval required - pro | ovide details in Part VI) | | 5 | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to which the | ne organization is responsive | | | |
| | (provide details in Part VI). See instructions. | | | 8 | |
| 9 | Distributable amount for 2022 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | |
| Secti | on E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributior Pre-2022 | าร | (iii) Distributable Amount for 2022 |
| 1 | Distributable amount for 2022 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2022 (reason- | | | | |
| | able cause required - explain in Part VI). See instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2022 | | | | |
| а | From 2017 | | | | |
| b | From 2018 | | | | |
| с | From 2019 | | | | |
| d | d From 2020 | | | | |
| е | From 2021 | | | | |
| f | Total of lines 3a through 3e | | | | |
| g | Applied to underdistributions of prior years | | | | |
| h | Applied to 2022 distributable amount | | | | |
| i | Carryover from 2017 not applied (see instructions) | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2022 from Section D, | | | | |
| | line 7: \$ | | | | |
| а | Applied to underdistributions of prior years | | | | |
| b | Applied to 2022 distributable amount | | | | |
| с | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2022, if | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | | |
| | than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2022. Subtract lines 3h | | | | |
| | and 4b from line 1. For result greater than zero, <i>explain in</i> | | | | |
| | Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2023. Add lines 3j | | | | |
| | and 4c. | | | | |
| 8 | Breakdown of line 7: | | | | |
| а | Excess from 2018 | | | | |
| b | Excess from 2019 | | | | |
| с | Excess from 2020 | | | | |
| d | Excess from 2021 | | | | |
| е | Excess from 2022 | | | | |

Schedule A (Form 990) 2022

Current Year

| | | | | 0 1 1 | (TDDI D | | | - | | |
|------------|---|-------------------------|-------------------------------|-------------------------|------------------------------|-------------|--------------------------------|-------------------|---------------------------|---------------|
| Schedule A | | | | | | | ESSEE, | | 62-0589380 | Page 8 |
| Part VI | Supplemental Informa | ation. Pr | rovide the e | explanatio | ons required | by Part II, | line 10; Par | t II, line 17a or | r 17b; Part III, line 12; | - 0 |
| | Part IV, Section A, lines 1, 2, line 1; Part IV, Section D, line | 3D, 3C, 4i s 2 and 3 | 0, 4C, 5a, 6, : Part IV_Se | , 9a, 9b, 9 ection F | 90, 118, 111 lines 10, 2a | 2h 3a ar | ; Part IV, Se nd 3b: Part \ | / line 1· Part \ | I and 2; Part IV, Section | n C, art V |
| | Section D, lines 5, 6, and 8; | and Part V | , Section E | , lines 2, | 5, and 6. A | so comple | te this part | for any additio | nal information. | ar v, |
| | (See instructions.) | | , | , , , | | | | , | | |
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Schedule A

Payments from Disqualified Persons Included on Part III, Line 7a

62-0589380

2022

** Do Not File ** *** Not Open to Public Inspection ***

| Payer's Name | 2018 Amount | 2019 Amount | 2020 Amount | 2021 Amount | 2022 Amount |
|---|----------------|----------------|----------------|----------------|----------------|
| OARD MEMBERS | 42,678. | 55,574. | 44,700. | 77,083. | 54,071 |
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| otal to Schedule A, art III, Line 7a | 42,678. | 55,574. | 44,700. | 77,083. | 54,071 |

223172 04-01-22

Schedule B

| (Form | 990) |
|-------|------|
|-------|------|

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990 or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2022

Employer identification number

| Name of the organizat | 1011 | Employer identification n |
|-----------------------|--|---------------------------|
| | GIRL SCOUTS OF MIDDLE TENNESSEE, INC. | 62-0589380 |
| Organization type (ch | neck one): | |
| Filers of: | Section: | |
| Form 990 or 990-EZ | $\fbox{3}$ 501(c)(3) (enter number) organization | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | |
| | 527 political organization | |
| Form 990-PF | 501(c)(3) exempt private foundation | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | |

501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

X For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

- For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for an *exclusively* set is the set in the set in the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set in the set in the set is the set in the set in the set in the set is the set in the set is the set in the set in the set in the set in the set is the set in the set in the set in the set in the set is the set in t

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Name of organization

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

| (a) | (b) | (c) | (d) |
|--------------|--|---------------------|--|
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| <u> 1</u> | THE HCA FOUNDATION 1 PARK PLAZA NASHVILLE, TN 37203-6527 | \$ 50,973. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 2 | ASCEND FEDERAL CREDIT UNION 520 AIRPARK DR TULLAHOMA, TN 37388-8212 | \$ <u>19,500.</u> | Person X Payroll |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 3 | THE MEMORIAL FOUNDATION 100 BLUEGRASS COMMONS BLVD STE 320 HENDERSONVILLE, TN 37075-2735 | \$30,000. | Person X Payroll |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 4 | JACKSON NATIONAL LIFE 300 INNOVATION DR FRANKLIN, TN 37067-6013 | \$ <u>23,250.</u> | Person X Payroll |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 5 | PINNACLE FINANCIAL PARTNERS 150 3RD AVE S STE 900 NASHVILLE, TN 37201-2034 | \$ <u>25,500.</u> | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | | | |
| No. | (b) | (c) | (d) |
| | Name, address, and ZIP + 4 | Total contributions | Type of contribution |

62-0589380

| Name of | organization | | | | |
|---------|--------------|----|--------|------------|------|
| GIRL | SCOUTS | OF | MIDDLE | TENNESSEE, | INC. |

Schedule B (Form 990) (2022)

Employer identification number

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additiona | I space is needed. | |
|------------|---|---|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 7_ | PERI WIDENER 900 20TH AVENUE SOUTH, APT 1115 NASHVILLE, TN 37212-2243 | \$5,200. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| 8 | Name, address, and ZIP + 4 ASURION 140 11TH AVE N NASHVILLE, TN 37203-6353 | Total contributions \$15,000. | Type of contribution Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 9 | GIRL SCOUTS OF THE USA <u>420 5TH AVE FL 9</u> <u>NEW YORK, NY 10018-2798</u> | \$ <u>23,250.</u> | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) Name address and ZID + 4 | (c) Total contributions | (d) |
| <u>No.</u> | Name, address, and ZIP + 4 TACO BELL FOUNDATION 1728 GENERAL GEORGE PATTON DR SUITE 200 NASHVILLE, TN 37207 | \$25,000. | Type of contribution Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 11 | ADVANCE FINANCIAL 100 OCEANSIDE DR NASHVILLE, TN 37204-2351 | \$12,500. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 12 | CMC COMMUNITY HEALTH 120 S 2ND ST STE 201 CLARKSVILLE, TN 37040-3486 | \$15,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Page **2**

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| GIRL | SCOUTS OF MIDDLE TENNESSEE, INC. | | |
|------------|--|---------------------------|--------------------------|
| Part I | Contributors (see instructions). Use duplicate copies of Part I if additionate | al space is | needed. |
| (a) No. | (b) Name, address, and ZIP + 4 | То | (c) tal contributions |
| 13 | CORECIVIC | | |
| | 5501 VIRGINIA WAY STE 110 | \$ | 5,00 |
| | BRENTWOOD, TN 37027-7684 | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contribution | |
| 14 | HCA/TRISTAR HEALTH | | |
| | 1 PARK PLZ | \$ | 20,40 |
| | NASHVILLE, TN 37203-6527 | | |
| (a) No. | (b) Name, address, and ZIP + 4 | То | (c) tal contributions |
| 15 | JERRY B. WILLIAMS | | |
| | 5331 STANFORD DR | \$ | 7,00 |
| | NASHVILLE, TN 37215-4233 | | |
| | | | |

Name of organization

62-0589380

5,000.

20,400.

Employer identification number

(d)

Type of contribution

(d) Type of contribution

X

X

Page 2

990) (2022)

Person Payroll

Noncash (Complete Part II for noncash contributions.)

> Person Payroll

Noncash (Complete Part II for noncash contributions.)

| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|------------------------|--|----------------------------|---|
| <u>15</u> | JERRY B. WILLIAMS 5331 STANFORD DR NASHVILLE, TN 37215-4233 | \$7,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| <u>16</u> | KROGER 2620 ELM HILL PIKE STE 100 NASHVILLE, TN 37214-3100 | \$10,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| <u>17</u> | NISSAN NORTH AMERICA, INC. <u>1 NISSAN WAY</u> FRANKLIN, TN 37067-6367 | \$ <u>150,000.</u> | PersonXPayrollNoncash(Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| <u>18</u> 152 11-15 | PARAMOUNT <u>1515 BROADWAY, 16TH FL</u> <u>NEW YORK, NY 10036</u> | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) Schedule B (Form 990) (20 |
| | | | |

Name of organization

Employer identification number

62-0589380

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additiona | I space is needed. | |
|------------|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 19 | ALFRED DOWELL 529 OAKLEY DR NASHVILLE, TN 37220-2023 | \$5,103. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| <u>No.</u> | Name, address, and ZIP + 4 UNITED WAY OF THE GREATER CLARKSVILLE REGION 107 JEFFERSON STREET SUITE #107 CLARKSVILLE, TN 37040-8601 | Total contributions \$6,206. | Type of contribution Person X Payroll |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| 21 | AGENIA CLARK 9445 HIGHWOOD HILL RD BRENTWOOD, TN 37027-8664 | \$12,168. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) Name address and ZID + 4 | (c) Total contributions | (d) |
| No. | Name, address, and ZIP + 4 FIRSTBANK 211 COMMERCE ST STE 300 NASHVILLE, TN 37201-1810 | \$9,500. | Type of contribution Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 23 | TERA RICA MURDOCK 3828 RICHLAND AVE NASHVILLE, TN 37205-2440 | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 24 | CURB RECORDS 48 MUSIC SQ E | \$ 5,000. | Person X Payroll Noncash |
| | NASHVILLE, TN 37203-4639 | · · · · · · · · · · · · · · · · · · · | (Complete Part II for noncash contributions.) |

Schedule B (Form 990) (2022)

| GIRL | SCOUTS | OF | MIDDLE | TENNESSEE, | INC. |
|------|--------|----|--------|------------|------|

Employer identification number

62-0589380

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additiona | al space is needed. | |
|------------|---|---|--|
| (a) | (b) | (c) | (d) |
| <u>No.</u> | Name, address, and ZIP + 4 DELOITTE SERVICES LP 4022 SELLS DR | Total contributions \$10,000. | Type of contribution Person X Payroll |
| | HERMITAGE, TN 37076-2903 | | noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 26 | PUBLIX SUPER MARKETS CHARITIES PO BOX 407 LAKELAND, FL 33802-0407 | \$10,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 27 | REGIONS BANK 150 4TH AVE N NASHVILLE, TN 37219-2433 | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 28 | THE LOUIE M. AND BETTY M.PHILLIPS FOUNDATION 4117 HILLSBORO PIKE STE 103 NASHVILLE, TN 37215-2728 | \$7,500. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 29 | ABB 200 CHALLENGER DR PORTLAND, TN 37148-1719 | \$10,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 30 | ADIENT FOUNDATION 49200 HALYARD DR | \$5,000. | Person X Payroll Noncash (Complete Part II for |
| | PLYMOUTH, MI 48170-2481 | | noncash contributions.) |

Page **2**

Schedule B (Form 990) (2022) Name of organization

_

. .

| 757 | | |
|-----|--|--|

| iarti | | al space is needed. | |
|------------|--|----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 31 | ALADDIN INDUSTRIES FOUNDATION, INC. C/O TRUXTON TRUST, 4525 HARDING PIKE STE 300 NASHVILLE, TN 37205-2190 | \$25,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 32 | ALLIANCEBERNSTEIN 150 4TH AVE N, STE 2100 NASHVILLE, TN 37219-2561 | \$8,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 33 | MARY H. ANDREWS <u>11 BURTIN HILLS BLVD#S267</u> NASHVILLE, TN 37215-6297 | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 34 | THE AYERS FOUNDATION PO BOX 756 PARSONS, TN 38363-0756 | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 35 | JOHN H. BAILEY <u>30 FOXHALL CLOSE</u> NASHVILLE, TN 37215-1863 | \$7,900. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 36 | BELMONT UNIVERSITY 1900 BELMONT BLVD NASHVILLE, TN 37212-3757 | \$10,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Part I Contributors (see instructions) Use duplicate conies of Part Lif additional space is needed

Schedule B (Form 990) (2022) Name of organization

Employer identification number

62-0589380

Schedule B (Form 990) (2022)

| (b) | (c) | (d) |
|--|---------------------|--|
| Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| LAUREN BRISKY 3120 NEW HOPE RD HENDERSONVILLE, TN 37075-8602 | \$ <u> </u> | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (b) | (c) | (d) |
| Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| COMMUNITY FOUNDATION OF MID TN 3421 BELMONT BLVD NASHVILLE, TN 37215-1605 | \$9,088. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (b) | (c) | (d) |
| Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| HOLLAND & KNIGHT 511 UNION ST STE 2700 NASHVILLE, TN 37219-1791 | \$10,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (b) | (c) | (d) |
| Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| INGRAM CHARITABLE FUND, INC. 4400 HARDING PIKE FL 9TH NASHVILLE, TN 37205-2204 | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (b) | (c) | (d) |
| Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| LOOKING OUT FOUNDATION PO BOX 150227 NASHVILLE, TN 37215-0227 | \$5,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (b) | (c) | (d) |
| Name, address, and ZIP + 4 | Total contributions | Type of contribution |
| STATE OF TENNESSEE 505 DEADRICK STREET NASHVILLE, TN 37243-0001 | \$74,979. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

Name of organization

Part I

(a)

No.

37

(a) No.

38

(a) No.

39

(a)

No.

40

(a) No.

41

(a) No.

42

62-0589380

Employer identification number

Schedule B (Form 990) (2022)

| Schedule | | |
|-----------|---|------------------|
| Name of o | organization | |
| GIRL | SCOUTS OF MIDDLE TENNESSEE, INC. | |
| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | space is needed. |
| (a) | (b) | (c) |
| No. | Name, address, and ZIP + 4 | Total contr |
| 43 | TN TITANS | |

460 GREAT CIRCLE RD

NASHVILLE, TN 37228

250 VENTURE CIR

BARBARA ZIPPERIAN

5063 KATHRYN AVE

NASHVILLE, TN 37228-1696

FRANKLIN, TN 37064-4189

(b)

(b)

(b)

(b)

(b)

(a)

No.

44

(a)

No.

45

(a)

No.

(a)

No.

(a)

No.

Employer identification number

(d)

Type of contribution

X

62-0589380

Person Payroll

Noncash

(Complete Part II for noncash contributions.) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution UNITED WAY OF GREATER NASHVILLE Χ Person Payroll 8,052. Noncash \$ (Complete Part II for noncash contributions.) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution X Person Payroll 5,000. Noncash \$ (Complete Part II for noncash contributions.) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution Person Payroll Noncash \$ (Complete Part II for noncash contributions.) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution Person Payroll Noncash \$ (Complete Part II for noncash contributions.) (d) (c) Name, address, and ZIP + 4 **Total contributions** Type of contribution Person Payroll

\$

(c) **Total contributions**

12,434.

Page 2

Schedule B (Form 990) (2022)

Noncash

(Complete Part II for noncash contributions.)

| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
|------------------------------|--|---|----------------------|
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received |
| | | \$ | |

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

Name of organization

223453 11-15-22

Schedule B (Form 990) (2022)

Employer identification number

62-0589380

| Schedule B (| (Form 990) (2022) | | | Page 4 |
|-----------------|---|--|---|---|
| Name of orga | anization | | | Employer identification number |
| | COURC OF MIDDLE MENNER | | | 62-0589380 |
| Part III | | ons to organizations descri | | 1(c)(7), (8), or (10) that total more than \$1,000 for the year |
| 1 | from any one contributor. Complete columns (a) completing Part III, enter the total of exclusively religious, c | through (e) and the followin haritable, etc., contributions of \$ | ng line entry. For or 1,000 or less for th | rganizations ne year. (Enter this info. once.) \$ |
| | Use duplicate copies of Part III if additional s | pace is needed. | | |
| (a) No. from | (b) Purpose of gift | (c) Use of g | gift | (d) Description of how gift is held |
| Part I | | | | |
| | | | | |
| - | | | | |
| - | | (e) Transf | er of aift | |
| | | | er of gift | |
| | Transferee's name, address, ar | nd ZIP + 4 | R | elationship of transferor to transferee |
| - | | | | |
| - | | | | |
| - | | | | |
| (a) No. from | (b) Purpose of gift | (c) Use of g | aift | (d) Description of how gift is held |
| Part I | | | | |
| - | | | | |
| | | | | |
| | | | | |
| | | (e) Transf | er of gift | |
| | Transferee's name, address, ar | nd ZI P + 4 | R | elationship of transferor to transferee |
| - | | | | |
| - | | | | |
| - | | | | |
| (a) No. from | (b) Purpose of gift | (c) Use of g | nift | (d) Description of how gift is held |
| Part I | | | jir. | |
| - | | | | |
| - | | | | |
| | | | | |
| | | (e) Transf | er of gift | |
| | Transferee's name, address, ar | nd ZIP + 4 | R | elationship of transferor to transferee |
| | | | | · · · · · · · · · · · · · · · · · · · |
| - | | | | |
| - | | | | |
| (a) No. | | | 10 | |
| from Part I | (b) Purpose of gift | (c) Use of g | gift | (d) Description of how gift is held |
| - | | | | |
| - | | | | |
| - | | | | |
| | | (e) Transf | er of gift | |
| | Transferee's name, address, ar | ad $\mathbf{7IP} \pm 4$ | n | elationship of transform to transform |
| | וומוזפרכים אומוופ, מטערפאא, מר | | <u> </u> | elationship of transferor to transferee |
| | | | | |
| - | | | | |
| 1 | | | | |

| SCHEDULE D | Supp |
|------------|--------|
| (Form 990) | Comple |

lemental Financial Statements



| | orm 990) Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. | | | 202 | 22 | |
|---------|---|---|---|---------------------|----------------|------------|
| Departm | epart IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. | | | | Open to | Public |
| | ternal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information. | | | L | Inspection | on |
| Name | of the organizati | | | | dentification | |
| _ | | GIRL SCOUTS OF MIDD | | | -05893 | |
| Part | | • | Funds or Other Similar Funds or Ac | counts. C | omplete if th | е |
| | organizatio | n answered "Yes" on Form 990, Part IV, line | | | | |
| | | | (a) Donor advised funds (| b) Funds and | other accour | nts |
| 1 | Total number at e | nd of year | | | | |
| | | f contributions to (during year) | | | | |
| | | | | | | |
| 4 | Aggregate value a | t end of year | | | | |
| | 0 | | riting that the assets held in donor advised fund | _ | | |
| | are the organization | on's property, subject to the organization's ex | clusive legal control? | L | Yes | No |
| 6 | Did the organization | on inform all grantees, donors, and donor adv | visors in writing that grant funds can be used or | nly | | |
| | for charitable purp | ooses and not for the benefit of the donor or o | donor advisor, or for any other purpose conferri | ng | | |
| | | | | | Yes | No |
| Parl | II Conserv | ation Easements. Complete if the orga | anization answered "Yes" on Form 990, Part IV, | line 7. | | |
| 1 | Purpose(s) of cons | servation easements held by the organization | n (check all that apply). | | | |
| | Preservation | n of land for public use (for example, recreation | on or education) | rically importa | ant land area | |
| | | of natural habitat | Preservation of a certi | fied historic st | ructure | |
| | Preservation | n of open space | | | | |
| | | . | d conservation contribution in the form of a cor | | | |
| | day of the tax yea | | | Held at | the End of the | + Tax Year |
| а | Total number of c | onservation easements | | 2a | | |
| | 0 | • | | 2b | | |
| с | Number of conser | vation easements on a certified historic struc | sture included in (a) | 2c | | |
| | | vation easements included in (c) acquired aft | - | | | |
| | | | | 2d | | |
| 3 | Number of conser | vation easements modified, transferred, relea | ased, extinguished, or terminated by the organiz | zation during t | he tax | |
| | year | | | | | |
| | | where property subject to conservation ease | | | | |
| | - | tion have a written policy regarding the perio | | - | | |
| | , | forcement of the conservation easements it h | | | Yes | No |
| 6 | Staff and voluntee | er hours devoted to monitoring, inspecting, ha | andling of violations, and enforcing conservatio | n easements o | during the ye | ar |
| | | | | | | |

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year

| 0 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) | |
|---|---|----|
| 0 | | |
| | and section 170(h)(4)(B)(ii)? | No |
| | In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and | |

| | organization's accounting for conservation easements. | | | |
|---|--|--|--|--|
| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Asset | | | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 8. | | | |
| | experience elected as permitted under FACE ASC 059, not to report in its revenue statement and belance short works | | | |

| 1a | If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works |
|----|---|
| | of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public |
| | service, provide in Part XIII the text of the footnote to its financial statements that describes these items. |

| b | If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance shee | t works of |
|---|--|----------------|
| | art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of pu | ıblic service, |
| | provide the following amounts relating to these items: | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | \$ |

| Ц٨ | For Depertury Reduction Act Notice, and the Instructions for Form 000 | Schodula D (Form 000) 2022 |
|----|--|----------------------------|
| b | Assets included in Form 990, Part X | \$ |
| а | Revenue included on Form 990, Part VIII, line 1 | \$ |
| | the following amounts required to be reported under FASB ASC 958 relating to these items: | |
| 2 | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | le |
| | (ii) Assets included in Form 990, Part X | \$ |
| | (i) Revenue included on Form 990, Part VIII, line 1 | φ |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2022

232051 09-01-22

| Sche Par | | OUTS OF MID | | | or Simi | | <u>89380</u> | | | |
|-------------------------|--|------------------------------|-------------------------------|-----------------------|--------------|---------------|----------------|-----------|--|--|
| | • | | | | | | • (continu | ied) | | |
| 3 | Using the organization's acquisition, accessio | on, and other records | s, check any of the f | ollowing that make | significar | it use of its | | | | |
| | collection items (check all that apply): | | | | | | | | | |
| а | Public exhibition | d | | hange program | | | | | | |
| b | Scholarly research e Other | | | | | | | | | |
| С | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's co | | | | | oose in Part | XIII. | | | |
| 5 | During the year, did the organization solicit or | | | | ar assets | | _ | _ | | |
| | to be sold to raise funds rather than to be ma | | | | | | Yes | No No | | |
| Par | t IV Escrow and Custodial Arrang reported an amount on Form 990, Par | | te if the organizatio | n answered "Yes" o | on Form 9 | 90, Part IV, | line 9, or | | | |
| | · · · · · · · · · · · · · · · · · · · | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included | | | | | | | | | |
| | on Form 990, Part X? Yes No | | | | | | | | | |
| b | If "Yes," explain the arrangement in Part XIII a | and complete the foll | owing table: | | | | | | | |
| | | | | | | | Amount | | | |
| | Beginning balance | | | | | ; | | | | |
| | Additions during the year | | | | | 1 | | | | |
| е | Distributions during the year | | | | | | | | | |
| f | Ending balance | [11 | · | | | | | | | |
| 2a | Did the organization include an amount on Fo | orm 990, Part X, line : | 21, for escrow or cu | istodial account liab | oility? | L | Yes | No No | | |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | | | |
| Par | t V Endowment Funds. Complete it | | | | | | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | | e years back | | | | |
| 1a | Beginning of year balance | 194,989. | 210,545. | 185,088 | • | 178,018. | 1 | L72,361. | | |
| b | Contributions | | | | | | | | | |
| с | Net investment earnings, gains, and losses | 14,142. | -15,556. | 25,457 | • | 7,070. | | 5,657. | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| | End of year balance | 209,131. | 194,989. | 210,545 | • | 185,088. | | L78,018. | | |
| 2 | Provide the estimated percentage of the curr | ent year end balance | (line 1g, column (a) | held as: | | | | | | |
| а | Board designated or quasi-endowment | | % | | | | | | | |
| b | Permanent endowment 67.6210 % | | | | | | | | | |
| с | Term endowment 32.3792 | % | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c should be a should be should be a should be a should be a should be should be a should | uld equal 100%. | | | | | | | | |
| 3a | Are there endowment funds not in the posses | sion of the organization | tion that are held ar | d administered for | the | | | | | |
| | organization by: | | | | | | | | | |
| | (i) Unrelated organizations <u>3a(i) X</u> | | | | | | | | | |
| | | | | 3a(ii) | X | | | | | |
| b | (ii) Related organizations 3a(ii) X If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? 3b | | | | | | | | | |
| 4 | Describe in Part XIII the intended uses of the organization's endowment funds. | | | | | | | | | |
| Par | | | | | | | | | | |
| | Complete if the organization answered | "Yes" on Form 990 | , Part IV, line 11a. S | ee Form 990, Part 3 | X, line 10. | | | | | |
| | Description of property | (a) Cost or of | ther (b) Cost | | | cumulated | | value | | |
| Description of property | | basis (investm | • • • | | depreciation | | (d) Book value | | | |
| 1a | Land | | | . , | | | | | | |
| | Buildings | | | | | | | | | |
| | Leasehold improvements | | | | | | | | | |
| | Equipment | | 1 57 | 5,227. 1 | ,447, | 200 | 128 | ,027. | | |
| | | | <u> </u> | <u>-,,.</u> | , , , | | 120 | , | | |
| | Other | | | | | | 128 | ,027. | | |
| Total | Add lines 1a through 1e. (Column (d) must ed | <u>qual Form 990, Part)</u> | <u>к, coiumn (В), line 1(</u> | JC.J | | | | | | |
| | | | | | | Schedule | וווטד) ע ד | 990) 2022 | | |

| Complete if the organization answered "Yes" | | 1 | |
|--|----------------------------|---|------------------------|
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | d-of-year market value |
| 1) Financial derivatives | | | |
| 2) Closely held equity interests | | | |
| 3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| otal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" | | | 1 - 6 |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end | d-ot-year market value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" | on Form 990 Part IV line | 11d See Form 990 Part X line 15 | |
| | Description | | (b) Book value |
| (1) DUE FROM SUE PETERS FOUND | | | 10,508 |
| (1) SOL THOM SOL FATHING FOONS (2) RIGHT-OF-USE ASSETS | | | 1,309,822 |
| (3) | | | 175057022 |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Fotal. (Column (b) must equal Form 990, Part X, col. (B) lir | | 1,320,330 | |
| Part X Other Liabilities. | | | , , , |
| Complete if the organization answered "Yes" | on Form 990, Part IV, line | 11e or 11f. See Form 990, Part X, line 25 | |
| (a) Description of liability | | | (b) Book value |
| (1) Federal income taxes | | | |
| (2) CUSTODIAL FUNDS | | | 224,350 |
| (3) OPERATING LEASE LIABILITI | ES | | 1,310,168 |
| (4) FINANCE LEASE LIABILITIES | 17,788 | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Fotal. (Column (b) must equal Form 990, Part X, col. (B) lir | e 25.) | | 1,552,306 |
| | | the organization's financial statements t | |

organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

X

62-0589380 Page 3

Schedule D (Form 990) 2022

| - | dule D (Form 990) 2022 GIRL SCOUTS OF MIDDLE TENN | | | | 0589380 Page 4 |
|----|--|-----------|----------------|-------|----------------|
| Pa | t XI Reconciliation of Revenue per Audited Financial Stateme | nts With | Revenue per Re | turn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 6,627,458. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | 2a | 217,767. | | |
| b | Donated services and use of facilities | 2b | | | |
| с | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII.) | | | | |
| е | Add lines 2a through 2d | | | 2e | 217,767. |
| 3 | Subtract line 2e from line 1 | | | 3 | 6,409,691. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 16,961. | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| с | | | | 4c | 16,961. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990. Part I. line 12.) | | | 5 | 6,426,652. |
| Pa | t XII Reconciliation of Expenses per Audited Financial Stateme | ents With | Expenses per F | Retur | n. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 5,904,444. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a | | | |
| b | Prior year adjustments | 1 1 | | | |
| с | Other losses | 2c | | | |
| d | Other (Describe in Part XIII.) | | | | |
| е | Add lines 2a through 2d | | | 2e | 0. |
| 3 | Subtract line 2e from line 1 | | | 3 | 5,904,444. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 16,961. | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| | Add lines 4a and 4b | | | 4c | 16,961. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | <u></u> | <u>.</u> | 5 | 5,921,405. |
| Pa | rt XIII Supplemental Information. | | | | |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ORGANIZATION HAS ENACTED A POLICY OF OBTAINING BOARD OF DIRECTORS

APPROVAL FOR ANY DISTRIBUTION OF DIVIDEND AND INTEREST INCOME.

THE ENDOWMENT IS UTILIZED FOR A SPECIFIC PROGRAM OR ACTIVITY IF NEEDED.

PART X, LINE 2:

THE ORGANIZATION IS A NOT-FOR-PROFIT ORGANIZATION AND IS EXEMPT FROM

INCOME TAXES UNDER SECTION 501(C)(3) OF THE IRC, AND THE ORGANIZATION IS

CLASSIFIED AS AN ORGANIZATION THAT IS NOT A PRIVATE FOUNDATION AS DEFINED

IN SECTION 509(A) OF THE IRC. THEREFORE, NO PROVISION FOR FEDERAL INCOME

TAXES IS INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS.

Schedule D (Form 990) 2022 GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0589380 Page 5 Part XIII Supplemental Information (continued)

THE ORGANIZATION FOLLOWS FASB ASC GUIDANCE CLARIFYING THE ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ENTITY'S FINANCIAL STATEMENTS. THIS GUIDANCE PRESCRIBES A MINIMUM PROBABILITY THRESHOLD THAT A TAX POSITION MUST MEET BEFORE A FINANCIAL STATEMENT BENEFIT IS RECOGNIZED. THE MINIMUM THRESHOLD IS DEFINED AS A TAX POSITION THAT IS MORE LIKELY THAN NOT TO BE SUSTAINED UPON EXAMINATION BY THE APPLICABLE TAXING AUTHORITY, INCLUDING RESOLUTION OF ANY RELATED APPEALS OR LITIGATION PROCESSES, BASED ON THE TECHNICAL MERITS OF THE POSITION. THE TAX BENEFIT TO BE RECOGNIZED IS MEASURED AS THE LARGEST AMOUNT OF BENEFIT THAT IS GREATER THAN 50% LIKELY OF BEING REALIZED UPON ULTIMATE SETTLEMENT. THE ORGANIZATION HAS NO TAX PENALTIES OR INTEREST REPORTED IN THE ACCOMPANYING FINANCIAL STATEMENTS.

| SCHEDULE G | Suppleme | ntal Information Regarding | Func | Iraisi | ng or Gaming A | ctiv | ities | OMB No. 1545-0047 |
|--|---|--|---|--|---|---------|---|---|
| (Form 990) | | e organization answered "Yes" on organization entered more than \$19 | | | | r 19, | or if the | 2022 |
| Department of the Treasury | | Attach to Form 990 o | or Forr | n 990 | -EZ. | | | Open to Public |
| Internal Revenue Service | Go te | o www.irs.gov/Form990 for instru | ctions | and tl | ne latest information | n. | _ | Inspection |
| Name of the organization | n | | | | | | Employer ic | lentification number |
| | GIRL SC | OUTS OF MIDDLE TEN | NESS | SEE | , INC. | | 62-058 | 9380 |
| | complete this part | Complete if the organization answe | ered "Y | es" or | n Form 990, Part IV, I | ine 17 | 7. Form 990-E | Z filers are not |
| Indicate whether th a Mail solicitat b Internet and c Phone solici d In-person so 2 a Did the organization key employees list | e organization rais tions email solicitations tations licitations on have a written o red in Form 990, Pa) highest paid indiv | ed funds through any of the followin e Solicita f Solicita g Special or oral agreement with any individual art VII) or entity in connection with p viduals or entities (fundraisers) pursu | tion of tion of fundra (incluc | non-g gover aising ling of onal fu | overnment grants nment grants events ficers, directors, trus undraising services? | | Ye | |
| (i) Name and addres or entity (fund | | (ii) Activity | fundi have c or cor | ustody itrol of | (iv) Gross receipts from activity | tò (c | Amount paid or retained by fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes No | | | | | |
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| | | | | | | | | |
| Total | | | | | | | | |
| 3 List all states in who or licensing. | ich the organizatio | n is registered or licensed to solicit o | contrib | utions | or has been notified | it is e | exempt from | registration |
| | | | | | | | | |
| | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380 Page 2

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000

| | | of fundraising event contributions and gr | | EZ, III es Tanu ob. List e | vents with gross receipt | s greater than \$5,000. |
|----------------------|---|---|---|---|------------------------------------|----------------------------------|
| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events |
| | | | | GOLFING FOR | | (add col. (a) through |
| | | | QSP EVENT | GIRLS | 1 | col. (c) |
| ē | | | (event type) | (event type) | (total number) | |
| Revenue | 1 | Gross receipts | 159,288. | 81,110. | 142,167. | 382,565. |
| | 2 | Less: Contributions | | 55,730. | 115,767. | 171,497. |
| | 3 | Gross income (line 1 minus line 2) | 159,288. | 25,380. | 26,400. | 211,068. |
| | 4 | Cash prizes | | | | |
| | 5 | Noncash prizes | | | | |
| penses | 6 | Rent/facility costs | | 8,915. | | 8,915. |
| Direct Expenses | 7 | Food and beverages | | 6,749. | | 6,749. |
| ā | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | 137,407. | 9,682. | 26,454. | 173,543. |
| | | | a | | | 100 007 |
| | 10 | Direct expense summary. Add lines 4 through | n 9 in column (d) | | | 189,207. |
| | 11 | Net income summary. Subtract line 10 from I | ine 3, column (d) | | | 21,861. |
| Ра | 11 | Net income summary. Subtract line 10 from I | ine 3, column (d) | | | |
| | 11 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization | ine 3, column (d) | | | |
| Pa Bevenue | 11 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. | ine 3, column (d) | n 990, Part IV, line 19, or r | eported more than | 21,861. (d) Total gaming (add |
| Revenue | <u>11</u> rt I | Net income summary. Subtract line 10 from I Gaming. Complete if the organization | ine 3, column (d) | n 990, Part IV, line 19, or r | eported more than | 21,861. (d) Total gaming (add |
| Revenue | <u>11</u> rt I 1 2 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. Gross revenue Cash prizes | ine 3, column (d) | n 990, Part IV, line 19, or r | eported more than | 21,861. (d) Total gaming (add |
| | <u>11</u> rt I 2 3 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. Gross revenue Cash prizes | ine 3, column (d) | n 990, Part IV, line 19, or r | eported more than | 21,861. (d) Total gaming (add |
| Revenue | <u>11</u> rt I 2 3 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. Gross revenue Cash prizes Noncash prizes | ine 3, column (d) | 990, Part IV, line 19, or r (b) Pull tabs/instant bingo/progressive bingo | eported more than | 21,861. (d) Total gaming (add |
| Revenue | 11 rt I 2 3 4 5 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. Gross revenue Cash prizes Noncash prizes Rent/facility costs | ine 3, column (d) | n 990, Part IV, line 19, or r | eported more than | 21,861. (d) Total gaming (add |
| Revenue | 11 rt I 2 3 4 5 6 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. Gross revenue Cash prizes Noncash prizes Rent/facility costs Other direct expenses | ine 3, column (d) answered "Yes" on Form (a) Bingo | b) Pull tabs/instant bingo/progressive bingo | eported more than (c) Other gaming | 21,861. (d) Total gaming (add |
| Revenue | <u>11</u> rt I 2 3 4 5 6 7 | Net income summary. Subtract line 10 from I Gaming. Complete if the organization \$15,000 on Form 990-EZ, line 6a. Gross revenue Cash prizes Noncash prizes Rent/facility costs Other direct expenses Volunteer labor | ine 3, column (d) answered "Yes" on Form (a) Bingo (a) Bingo Image: Second secon | (b) Pull tabs/instant bingo/progressive bingo | eported more than (c) Other gaming | 21,861. (d) Total gaming (add |

9 Enter the state(s) in which the organization conducts gaming activities:

a Is the organization licensed to conduct gaming activities in each of these states? Yes No **b** If "No," explain:

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? **b** If "Yes," explain:

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Schedule G (Form 990) 2022

Yes

No

| Sch | nedule G (Form 990) 2022 | GIRL | SCOUTS OF | F MIDDLE | TENNESSEE, | INC. 62 | -0589380 | Page 3 |
|-----|---|--------------|---------------------|-------------------|---------------------------|-------------------------|----------------------|----------|
| 11 | Does the organization conduct ga | ming activi | ities with nonmerr | bers? | | | Yes | No |
| 12 | Is the organization a grantor, bene | | | | | | | |
| | to administer charitable gaming? | | | | | | Yes | No |
| | Indicate the percentage of gaming | | | | | | | |
| | The organization's facility | | | | | | | <u>%</u> |
| | An outside facility Enter the name and address of the | | | | | | | % |
| 14 | Enter the name and address of the | c person w | | iganization s ga | | | | |
| | Name | | | | | | | |
| | | | | | | | | |
| | Address | | | | | | | |
| | | | | | | 2 | | |
| 15a | a Does the organization have a con- | tract with a | third party from v | whom the organ | lization receives gami | ng revenue? | Yes | No |
| | If "Yes," enter the amount of gam | ina revenue | e received by the | organization | \$ | and the amount | | |
| | of gaming revenue retained by the | | | | Ψ | | | |
| | If "Yes," enter name and address | | | | | | | |
| | | | | | | | | |
| | Name | | | | | | | |
| | | | | | | | | |
| | Address | | | | | | | |
| 16 | Gaming manager information: | | | | | | | |
| 10 | Gaming manager mormation. | | | | | | | |
| | Name | | | | | | | |
| | | | | | | | | |
| | Gaming manager compensation | \$ | | | | | | |
| | | | | | | | | |
| | Description of services provided | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | Director/officer | Empl | loyee | Independ | ent contractor | | | |
| | | | | | | | | |
| | Mandatory distributions: | | | | | | | |
| â | a Is the organization required under | | | | | | Yes | |
| | retain the state gaming license? • Enter the amount of distributions | | | | other exempt organiz | | | ∟ No |
| | organization's own exempt activit | - | | | other exempt organiz | | • | |
| Pa | rt IV Supplemental Infor | | | | d by Part I, line 2b, col | umns (iii) and (v); and | Part III, lines 9, 9 | 9b, 10b, |
| | 15b, 15c, 16, and 17b, as | applicable | e. Also provide any | / additional info | rmation. See instruction | ons. | | |
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| Schedule G | (Form 990) Supplemental Info | GIRL | SCOUTS | OF | MIDDLE | TENNESSEE, | INC. | 62-0589380 | Page 4 |
|------------|---------------------------------|------------|------------|----|--------|------------|------|------------|--------|
| Part IV | Supplemental Info | ormation (| continued) | | | | | | |
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| SCHEDULE I (Form 990) | | G GO Comple | Grants and Other Assistance to Organizations, Governments, and Individuals in the United States Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. | d Other Assistance to Organizations, ts, and Individuals in the United States anization answered "Yes" on Form 990, Part IV, line 21 or 2 | ce to Organi s in the Unit on Form 990, Par | zations, ed States t IV, line 21 or 22. | | OMB No. 1545-0047 |
|--|--|-------------------------------------|--|---|---|---|---|--|
| Department of the Treasury Internal Revenue Service | | | Go to www.irs. | Attach to Form 990. Go to www.irs.gov/Form990 for the latest information. | 990. the latest informa | tion. | | Open to Public Inspection |
| Ę | tion GIRL SCOUTS | OF MIDDLE | | E, INC. | | | | Employer identification number 62-0589380 |
| 1 Does the organi | CI General Information on Grams and Assistance Does the organization maintain records to substantiate the amount of the | Assistance | | or assistance the c | rrantees' elicihility | for the grants or assis | grants or assistance, the grantees' eligibility for the grants or assistance, and the selection | |
| | criteria used to award the grants or assistance? | se? | | | | | | X Yes No |
| 2 Describe in Part | Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. | lures for monito | oring the use of grant fu | unds in the United | States. | - - - - - - - - - - - - - - - - - - - | • | |
| art II | Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. | nestic Organiz 00. Part II can t | ations and Domestic be duplicated if additio | Governments. Control of the second se | omplete if the orga ed. | nization answered "Y | es" on Form 990, Part I | V, line 21, for any |
| 1 (a) Name and a or gc | 1 (a) Name and address of organization or government | (p) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of noncash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| | | | | | | | | |
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| | | | | | | | | |
| 2 Enter total numb | Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table | overnment org | anizations listed in the | line 1 table | | | | |
| 1 | For Paperwork Reduction Act Notice, see the Instructions for Form 990. | e the Instructio | ons for Form 990. | | | | | Schedule I (Form 990) 2022 |

232101 10-31-22

| Schedule I (Form 990) 2022 GIRL SCOUTS OF 1 | OF MIDDLE TENNESSEE, | INNESSEE, | INC. | | 62-0589380 Page 2 |
|---|-----------------------------|-----------------------------|---------------------------------------|--|---------------------------------------|
| er Assistance to Domestic Indiv uplicated if additional space is ne | . Complete if the | organization answe | sred "Yes" on Form 9 | 30, Part IV, line 22. | |
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
| SCHOLARSHIPS AND FINANCIAL AID | 2867 | 64,148. | . 0 | | |
| SUBSIDY FOR MEMBERSHIP DUES | 49431 | 198,686. | . 0 | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information. | l quired in Part I, line | e 2; Part III, column | (b); and any other ad | l ditional information. | |
| PART I, LINE 2: | | | | | |
| FORMS ARE COMPLETED BY RECIPIENTS / | AND REVIEWED | WED BY THE | CRGANIZATION | LON PRIOR TO | |
| THE AWARDING OF SCHOLARSHIPS AND F1 | FINANCIAL AID. | AID. | | | |
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| 232102 10-31-22 | | | | | Schedule I (Form 990) 2022 |

| SCH | IEDULE J | Compensation Information | 1 | OMB No. 1 | 545-004 | 47 |
|---------|-----------------------|--|------------|---------------------|---------|----------|
| (For | rm 990) | For certain Officers, Directors, Trustees, Key Employees, and Highest | F | 20 | 00 | |
| | | Compensated Employees | | 20 | 22 | |
| Depart | ment of the Treasury | Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990. | | Open to | | ic |
| Interna | I Revenue Service | Go to www.irs.gov/Form990 for instructions and the latest information. | | Inspe | | |
| Nam | e of the organizatior | | Employer i | | | mber |
| De | | GIRL SCOUTS OF MIDDLE TENNESSEE, INC. | 62-0 | 58938 | 0 | |
| Pa | | s Regarding Compensation | | | | |
| 4- | | a a bar a chuir a tha ann an tarthan ann a' dhail ann a' dha dallan tarthan tarthan an tarthan an Bahadan a Ba | 000 | | Yes | No |
| | | ate box(es) if the organization provided any of the following to or for a person listed on Form | 990, | | | |
| | | line 1a. Complete Part III to provide any relevant information regarding these items. | | | | |
| | First-class or c | | | | | |
| | | panions Payments for business use of personal re ation and gross-up payments Health or social club dues or initiation fee | | | | |
| | | spending account Personal services (such as maid, chauffer | | | | |
| | | | | | | |
| b | If any of the boxes | on line 1a are checked, did the organization follow a written policy regarding payment or | | | | |
| | | rovision of all of the expenses described above? If "No," complete Part III to explain | | 1b | | |
| 2 | | n require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | | |
| | | rs, including the CEO/Executive Director, regarding the items checked on line 1a? | | 2 | | |
| | | | | | | |
| 3 | Indicate which, if ar | y, of the following the organization used to establish the compensation of the organization's | i | | | |
| | CEO/Executive Dire | ctor. Check all that apply. Do not check any boxes for methods used by a related organizati | on to | | | |
| | | ation of the CEO/Executive Director, but explain in Part III. | | | | |
| | X Compensation | | | | | |
| | Independent c | ompensation consultant | | | | |
| | Form 990 of of | ther organizations | ommittee | | | |
| | | | | | | |
| 4 | | any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | | |
| - | organization or a re | | | 10 | | x |
| | | e payment or change-of-control payment? eive payment from a supplemental nonqualified retirement plan? | | | | X |
| | | aive novement from an aquity based componentian arrangement? | | 40 | | X |
| | | les 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | | <u> </u> |
| | | | | | | |
| | Only section 501(c |)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | | |
| | | n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | n | | | |
| | contingent on the re | | | | | |
| а | The organization? | | | 5a | | X |
| | | ation? | | | | X |
| | | r 5b, describe in Part III. | | | | |
| 6 | For persons listed of | n Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | n | | | |
| | contingent on the n | 6 | | | | |
| | | | | <u>6a</u> | | X |
| | Any related organiz | | | 6b | | X |
| | | r 6b, describe in Part III. | | | | |
| | | n Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | _ | | v |
| | | es 5 and 6? If "Yes," describe in Part III | | 7 | | X |
| | - | reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | | x |
| | | | | 8 | | |
| | | d the organization also follow the rebuttable presumption procedure described in | | 9 | | |
| | | 53.4958-6(c)? eduction Act Notice, see the Instructions for Form 990. | | 9 Iule J (Forn | 9900 | 1 2022 |
| | | Autorian Autoria, see the instructions for Form 330. | Scheu | | . 550 | |

Schedule J (Form 990) 2022

| Schedule J (Form 990) 2022 GIRL | SCS | GIRL SCOUTS OF MIDDLE | DLE TENNESSEE, | SSEE, INC. | 62-0589380 | 380 | | Page 2 |
|---|-----------------|--|---|---|-----------------------------------|----------------------------|------------------------------------|---|
| s, Trustee | mplo | /ees, and Highest C | ompensated Empl | oyees. Use duplica | te copies if additional s | space is needed. | | |
| For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII. | be rep orm 9 | orted on Schedule J 90, Part VII. | , report compensati | on from the organiz | ation on row (i) and fror | n related organizations | s, described in the instr | uctions, on row (ii). |
| Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual | ed ind | ividual must equal th | ie total amount of F | orm 990, Part VII, Se | ection A, line 1a, applic | able column (D) and (E | :) amounts for that indiv | idual. |
| | | (B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation | -2 and/or 1099-MIS compensation | C and/or 1099-NEC | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
| (A) Name and Title | • | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | | | reported as deferred on prior Form 990 |
| (1) AGENIA CLARK | (i) | 270,714. | 49,751. | .0 | 4,770. | 6,409. | 331,644. | •0 |
| PRESIDENT/CEO | : | .0 | .0 | .0 | .0 | .0 | .0 | 0. |
| (2) PAM SELF | Ξ | 202,529. | 22,534. | • 0 | 4,050. | • 0 | 229,113. | 0. |
| C00/CF0 | (ii) | .0 | .0 | •0 | .0 | .0 | .0 | .0 |
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232112 10-18-22

| Schedule J (Form 990) 2022 GIRL SCOUTS OF MIDDLE TENNESSEE, INC. | 62-0589380 Page 3 |
|--|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. | lete this part for any additional information. |
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| | Schedule J (Form 990) 2022 |

SCHEDULE O (Form 990) Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for the latest information.

INC.



62-0589380

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

GIRL SCOUTS OF MIDDLE TENNESSEE

THOSE VOLUNTEERS WHO DELIVER THAT EXPERIENCE.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: RESPECT FOR OTHERS, AND SERVICE TO THE COMMUNITY. THE GIRL SCOUT LAW IS THE BACKBONE OF OUR ORGANIZATION. OUR GIRLS, ADULT VOLUNTEERS AND STAFF TAKE THESE WORDS TO HEART. IT IS THROUGH THE TEACHING OF AND LIVING BY THIS LAW THAT GIRL SCOUTS SHAPE GIRLS' CHARACTER AND LEADERSHIP SKILLS:

I WILL DO MY BEST TO BE HONEST AND FAIR, FRIENDLY AND HELPFUL, CONSIDERATE AND CARING, COURAGEOUS AND STRONG, AND RESPONSIBLE FOR WHAT I SAY AND DO AND TO RESPECT MYSELF AND OTHERS, RESPECT AUTHORITY, USE RESOURCES WISELY, MAKE THE WORLD A BETTER PLACE, AND BE A SISTER TO EVERY GIRL SCOUT.

OUR PROGRAMS ADDRESS THE ISSUES THAT DIMINISH GIRLS' PROMISE AND POTENTIAL. LOW SELF-ESTEEM, THE VAST NUMBER OF WOMEN AND CHILDREN LIVING IN POVERTY, AND THE IMPORTANCE OF FINANCIAL LITERACY AND EDUCATION ARE ALL THINGS THAT THE GIRL SCOUT EXPERIENCE ADDRESSES. OUR PROGRAMS ENCOURAGE SKILL-BUILDING AND RESPONSIBILITY, WHILE PROMOTING THE DEVELOPMENT OF STRONG LEADERSHIP AND DECISION-MAKING SKILLS. GIRLS SCOUTING HELPS DEVELOP LEADERSHIP, ENCOURAGES COMMUNITY INVOLVEMENT AND PREPARES GIRLS TO THRIVE IN THIS EVER-CHANGING AND EVER-CHALLENGING WORLD. FORM 990, PART VI, SECTION B, LINE 11B:

LINE 11A EXPLANATION - AN ELECTRONIC COPY WILL BE SENT TO AND REVIEWED BY THE FINANCE COMMITTEE OF THE BOARD. THE COMMITTEE IS GIVEN A CERTAIN AMOUNT OF TIME IN WHICH TO MAKE COMMENTS REGARDING THE 990. A COPY IS THEN SENT TO THE BOARD SO THEY CAN READ THE 990.

FORM 990, PART VI, SECTION B, LINE 12C:

DISCLOSURE OF CONFLICTS AND REVIEW OF THE POLICY OCCURS AT BOARD

ORIENTATION. THE BOARD IS ASKED TO REVIEW THE CONFLICT OF INTEREST POLICY ON AN ANNUAL BASIS.

FORM 990, PART VI, SECTION B, LINE 15:

THE CEO PREPARES AN ANNUAL SUMMARY REPORT AS COMPARED TO THE PLAN OF WORK. THIS IS GIVEN TO THE OFFICER TEAM FOR REVIEW. THE TEAM MEETS AND DISCUSSES. ANOTHER MEETING IS HELD TO DISCUSS WITH THE CEO. ONCE COMPLETE, THE OFFICER TEAM DISCUSSES SALARY. THE SALARY IS THEN SENT TO THE COO WHO PREPARES A LETTER FOR THE BOARD CHAIR TO SIGN. ONCE SIGNED, A COPY IS GIVEN TO THE CEO.

FOR ALL OTHER STAFF INCLUDING THE COO AND VP, A FORMAL REVIEW IS COMPLETED ANNUALLY AND DISCUSSION FOLLOWS WITH THE CEO. MID-YEAR, A SECOND REVIEW IS COMPLETED, WITH GOAL STATUS.

FORM 990, PART VI, SECTION C, LINE 19:

THE DOCUMENTS ARE MADE AVAILABLE ON THE "GIVING MATTERS" WEBSITE. 232212 10-28-22 Schedu

| Schedule O (Form 990) 2022 | Page 2 |
|---|---|
| Name of the organization GIRL SCOUTS OF MIDDLE TENNESSEE, INC. | Employer identification number 62-0589380 |
| GIRE SCOOLS OF MIDDLE TENNESSEE, INC. | 02-0505500 |
| | |
| FORM GGO DADT VI IINE O CHANCES IN NET ACCENS. | |
| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS: | |
| TRANSFER OF NET ASSETS TO SUE PETERS FOUNDATION | -1,272,052. |
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| | Related Organizations and Unrelated Partnerships Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Attach to Form 990. | ons and Unrelated Pal ed "Yes" on Form 990, Part IV, lir Attach to Form 990. | tnerships e 33, 34, 35b, 36, | or 37. | | OMB No. 1545-0047 2022 Open to Public |
|--|---|--|--|---|-------------------------------------|--|
| Internal Revenue Service. J Name of the organization | Go to www.irs.gov/Form990 for instructions and the latest information. | r instructions and the latest | information. | | Emplover identification | Inspection ication number |
| GIRL SCOUTS | OF MIDDLE TENNESSEE, | INC. | | | 62-0589380 | 380 |
| Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33. | lete if the organization answered "Yes" | on Form 990, Part IV, line 33 | · | | | |
| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | r Total income | me End-of-year assets | | (f) Direct controlling entity |
| ALIGN 3C LLC 4522 GRANNY WHITE PIKE NASHVILLE, TN 37204 | LICENSE SOFTWARE | TENNESSEE | | | N/A | |
| | | | | | | |
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| Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year. | zations. Complete if the organization a | answered "Yes" on Form 990 | , Part IV, line 34, b | ecause it had one | or more related tax-exe | impt |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | Section 5 12(b)(13) controlled entity? |
| SUE PETERS FOUNDATION OF CHARACTER COURAGE AND CONFIDENCE INC 47-2521128, 4522 GRANNY WHITE PIKE, NASHVILLE, TN 37204 | SUPPORT GIRL SCOUTS OF MIDDLE TN INC | TENNESSEE | 501(C)(3) | LINE 12A | N/A | |
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| For Paperwork Reduction Act Notice, see the Instructions for Form 990. | ons for Form 990. | | | _ | Schedule R | Schedule R (Form 990) 2022 |

232161 09-14-22 LHA

| Schedule R (Form 990) 2022 GIRL SCOUTS OF MIDDLE TE Part III Identification of Related Organizations Taxable as a Partnership. organizations treated as a partnership during the tax year. | SCOUTS OF an inizations Taxable a nership during the ta | OF MIDDLE (able as a Partner: the tax year. | - EI | E, INC. | NNESSEE, INC. 62-0589380 Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related in the second s | es" on Form 99 | 0, Part IV, line | 34, becaus | 62-05 ie it had one or m | - 0 5 8 9 3 8 0 9 or more related | Page 2 |
|--|---|--|-------------------------|---|--|--|--|----------------------------------|---|--------------------------------------|---|
| (a) Name, address, and EIN of related organization | (u) Primary activity | (C) Legal domicile (state or foreign country) | trolling y | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | | f total ne | (g) Share of end-of-year assets | Disproportionate allocations? | Code amoul 20 of S K-1 (Fo | Gen Paar | owr |
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| Identification of Related Organizations Taxable as a Corporation organizations treated as a corporation or trust during the tax year. | zations Taxable a ation or trust durin | is a Corpo ig the tax y | or Trust. | omplete if the | Complete if the organization answered "Yes" | swered "Yes" on | Form 990, P | art IV, line 3. | on Form 990, Part IV, line 34, because it had one or more related | one or m | ore related |
| (a) Name, address, and EIN of related organization | | Prime | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | ty Share of total rp, income |) of total ome | (g) Share of end-of-year assets | (h) Percentage ownership | (i) Section 512(b)(13) controlled entity? Yes No |
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Schedule R (Form 990) 2022 GIRL SCOUTS OF MIDDLE TENNESSEE, INC.

62-0589380 Page 3

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| Mater Commisto line 1 if any outity is listed in Docto II. II. as IV. of this school is | | | | | | 4 |
|---|---|-------------------------------|---|----------------------------|----------|------------|
| Nuce. Complete merits in any entrity is insecuting rates in, int, or two or this schedule. During the favioration of the favioration engage in any of the following transactions with one or more related organizations listed in Barte [I,IV] | s with one or more re | latad organizations listad i | n Darte ILIV2 | | | |
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| | γ | | | פ | | <u>ا</u> ؛ |
| b Gift, grant, or capital contribution to related organization(s) | | | | 1b | × | \approx |
| c Gift, grant, or capital contribution from related organization(s) | | | | 9 | × | × |
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| e Loans or loan guarantees by related organization(s) | | | | 1e | × | اير |
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| f Dividends from related organization(s) | | | | ŧ | × | × |
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| | | | | 6 | 4 | اه |
| h Purchase of assets from related organization(s) | | | | ŧ | × | اير |
| i Exchange of assets with related organization(s) | | | | ÷ | × | м |
| i lease of facilities equipment or other assets to related organization(s) | | | | ÷ | X | |
| | | | | | | |
| k Lease of facilities. equipment. or other assets from related organization(s) | | | | ¥ | × | |
| | anization(s) | | | Ŧ | × | × |
| m Performance of services or membership or fundraising solicitations by related organization(s) | nization(s) | | | Ē | × | м |
| Charine of facilities on interest mailined lists of other active and with valated organization. | ion(c) | | | 2 | | |
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| Sharing of paid employees with related organization(s) | | | | 9 | ~ | اير |
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| b Reimbursement paid to related organization(s) for expenses | | | | Ę | × | |
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| d Heimbursement paid by related organization(s) for expenses | | | | <u></u> | 4 | |
| | | | | - | \$ | |
| r ourier transier of cash or property to related organization(s) | | | | + | + | , |
| s Other transfer of cash or property from related organization(s) | | | | 1s | × | × |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. | ho must complete th | is line, including covered r | elationships and transaction thresholds. | | | |
| (a) Name of related organization | (b) Transaction tvpe (a-s) | (c) Amount involved | (d) Method of determining amount involved | volved | | |
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| 232163 09-14-22 | | | Schedule | Schedule R (Form 990) 2022 | 990) 202 | 722 |

| Page 4 | | (ənu | (j) (k) General or Percentage managing partner? ownership | | | | Schedule R (Form 990) 2022 |
|-----------------------------------|---|---|---|--|--|--|----------------------------|
| 380 | | ss rever | (j) General or P managing partner? | | | | Lorm |
| 5893 | | or gros | Ger 20 mai | | | | ule R (|
| 62-0589 | | total assets c | Code V-UBI Code Code V-U | | | | Schedu |
| | | Ired by | Dispropor- tionate allocations? | | | | |
| | 37. | of its activities (meas | (g) Share of end-of-year assets | | | | |
| | 1 990, Part IV, line | than five percent | (f) Share of total income | | | | |
| | n Form | d more | Are all partners sec. 501(c)(3) orgs.? | | | | |
| | Yes" o | Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships. | | | | | |
| SEE, INC. | e organization answered "Yes" on Form 990, Part IV, line 37 | | (c) Predominant income (related, unrelated, excluded from tax under excluded from tax under | | | | |
| DLE TENNESSEE | | | (c) Legal domicile (state or foreign country) | | | | |
| SCOUTS OF MIDDLE | lle as a Partnership. Co | ntity taxed as a partnersh ructions regarding exclus | (b) Primary activity | | | | |
| Schedule R (Form 990) 2022 GIRL S | Part VI Unrelated Organizations Taxable as a Partnership. Complete if the | Provide the following information for each entity taxed as a partnership through that was not a related organization. See instructions regarding exclusion for cer | (a) Name, address, and EIN of entity | | | | |

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| Provide additional information for responses to questions on Schedule R. See instructions. | |
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Schedule R (Form 990) 2022 GIRL SCOUTS OF MIDDLE TENNESSEE, INC. 62-0589380 Page 5 Part VII Supplemental Information